

# MONTHLY FINANCIAL REPORT

For the period ending January 31, 2018  
(Unaudited)

**TO:** Town Manager's Office  
**FROM:** Roger Unger, Interim Chief Financial Officer  
 Brenda Bowman, Accounting Manager  
**DATE:** February 26, 2018

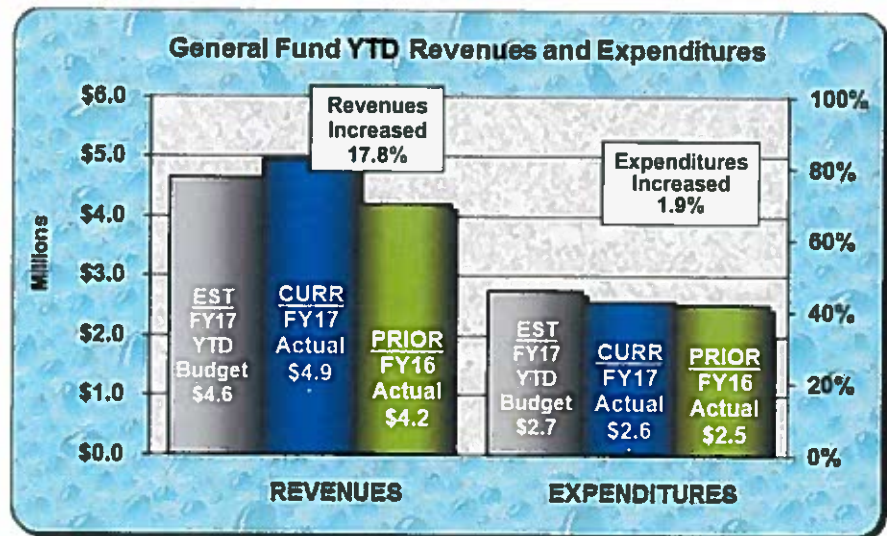
## BACKGROUND

Financial reports are prepared for the General Fund, Water and Sewer Fund, Solid Waste Fund, Debt Service Fund, Stormwater Fund, and Fairview EDC & CDC Funds. Summaries of revenues and expenditures for the current year as well as previous year, and percentage of collected/used are presented. This report covers the fourth month of fiscal year 2017-2018; therefore, it is generally desirable for year-to-date revenue totals to have achieved 33% of the budgeted amount and expenditures should generally not exceed 33% of the budgeted amounts. Due to fiscal year-end being September 30<sup>th</sup> there will be differences in the revenue and expenditure comparisons between the current fiscal year and the prior fiscal year due to the prior fiscal year includes year-end accruals, while the current fiscal year-end accrual entries for audit purposes have not been recorded; therefore, the financial report is expressly marked as "unaudited."

## GENERAL FUND

Revenue collections in the General Fund for the fourth month of fiscal year 2018 total \$4,943,516 and represent 55.1% of the total annual budget. Actual total collection this year is \$745,938 higher than last year. Property tax increased by \$316,751 due to higher property valuations and new construction.

General Fund expenditures total \$2,569,975 and represent 28.7% of the total annual budget. Expenditures are \$46,810 more than the previous year.

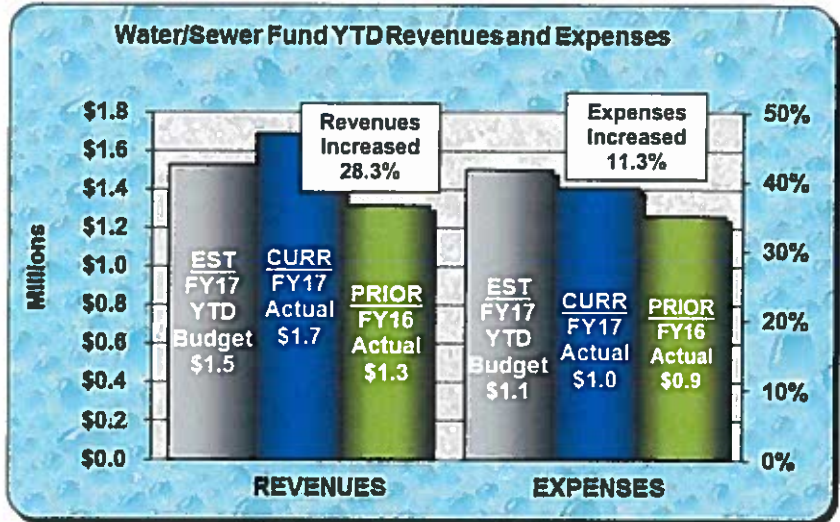


During the Month of October and November, the majority of the revenues and expenditures received/expensed are related to the prior fiscal year; therefore, journal entries will be made to re-class revenue and expenditures actually received/spent in October and November 2017 to be recorded in September 2017 for audit purposes. Audit Entries will be posted in March.

## WATER AND SEWER FUND

The Water and Sewer Fund revenues total \$1,692,563 and represent 27.6% of the total annual budget. This amount is \$373,018 higher than last year. Water sales were higher by \$319,196 and sewer sales were higher by \$48,329 than the previous year due to the Town increasing water and sewer rates by 15%.

Expenses for the Water and Sewer Fund total \$1,409,664 and represent 19.8% of the annual budget. This amount is \$143,167 more than prior year.



During the Month of October and November, the majority of the revenues and expenditures received/expensed are related to the prior fiscal year; therefore, journal entries will be made to re-class revenue and expenditures actually received/spent in October and November 2017 to be recorded in September 2017 for audit purposes.

## OTHER OPERATING FUNDS

The revenues and expenditures for all the other operating funds are within an acceptable percentage range. Revenues and expenditures will be monitored and reported to ensure that spending will not exceed the approved budget amounts.

## OTHER INFORMATION

Number of water accounts in January 2018 totaled – 3,593

Number of sewer accounts in January 2018 totaled – 1,921

Number of solid waste accounts in January 2018 totaled – 3,601

Water sales in thousand gallons for the month of January 2018 – 31,738

## SALES TAX ANALYSIS

Sales tax revenue collections for the entire Town of Fairview (Town, Fairview EDC and Fairview CDC portions) for the fourth month of fiscal year 2018 total \$994,377. Actual total collection this year is \$10,279 or 1.1% less than last year.

The Town of Fairview received \$219,699 in sales tax revenue during the month of January 2018. This amount represents a decrease of \$17,052 or 7.2% less than January 2017. Due to the timing, the sales tax received in the month of February 2018 can be reported in this financial report too. The Town of Fairview received \$424,054 during the month of February 2018. This amount represents a decrease of \$35,021 or 7.7% less than February 2017.

## MUNICIPAL COURT OUTSTANDING FINE & FEE COLLECTIONS

The January 2018 report from Perdue, Brandon, Fielder, Collins & Mott, LLP:

- ✓ 265 (\$221,449) letters were mailed
- ✓ 79 address corrections, 51 phone number changes & 655 telephone contacts
- ✓ 121 new accounts were added (\$43,141)
- ✓ \$7,268 was collected on 29 outstanding accounts
- ✓ 5002 accounts (\$1,727,876) outstanding at the end of January 2018
- ✓ REFERENCE "Docket Age Report Summary" within Financial packet
  - Total Dollar Amount Turned Over – amount of past due court fines and fees turned over to Perdue, Brandon, Fielder, Collins & Mott for collection
  - Total Dollar Amount Paid – total amount collected on past due account, which includes the Town's portion and the collection fee portion
  - Total Dollar Amount Non-Cash – amount of past due court fines and fees turned over for collections that have been disposed of by sources other than cash collections (i.e. reduced fines, dismissals, etc.)

## MUNICIPAL COURT MONTHLY ACTIVITY

### January 2018 Report:

Citations Written – 338

Plea Court Docket – 234

Warrants Issued – 103

Total Cases Disposed – 113

Driving Safety Course – 31

Deferred Disposition – 34

Payment Plan – 12

Show Cause by Judge – 11

Pre-Trials – 4

Trial by Judge - 0

## BUILDING PERMIT ACTIVITY

<u>Permit Type</u>	<u>Fiscal Year-to-Date</u>		<u>1/31/2018</u>	
	<u>QTY</u>	<u>VALUE</u>	<u>QTY</u>	<u>VALUE</u>
Commercial	18	\$6,200,000	2	\$4,300,000
Residential	22	\$10,320,676	6	\$998,234
Accessory Bldg	9	\$258,725	2	\$115,000
Addn/Remodel	16	\$875,646	5	\$559,500
Other	<u>138</u>		<u>39</u>	
<b>Total</b>	<b>203</b>		<b>54</b>	

**TOWN OF FAIRVIEW  
COMBINED REVENUE & EXPENDITURE REPORT  
FOR THE PERIOD ENDING JANUARY 31, 2018**

	ESTIMATED	CURRENT	YTD Used/	PRIOR	YTD Used/	Changes	
Budget FY17-18	YTD Budget* 1/31/2018	YTD Actual 1/31/2018	Collected 1/31/2018	YTD Actual 1/31/2017	Collected 1/31/2017	from Last Year	
<b>GENERAL FUND</b>							
<b>Revenues:</b>							
Property Taxes	\$3,956,455	\$3,079,255	\$3,260,142	82.4%	\$2,943,391	82.6%	\$316,751
Sales & Use Taxes	1,575,000	503,102	497,189	31.6%	502,328	31.9%	(5,139)
Mixed Beverage Tax	75,000	37,905	32,261	43.0%	39,588	52.8%	(7,327)
Franchises	679,900	156,366	42,118	6.2%	59,377	8.9%	(17,259)
Licenses & Permits	412,696	115,869	137,658	33.4%	107,763	26.5%	29,895
Charges for Service	319,475	241,541	214,110	67.0%	126,558	38.0%	87,552
Fines & Fees	421,434	126,549	119,894	28.4%	107,242	25.6%	12,652
Investment Income	40,000	13,891	36,121	90.3%	11,385	30.0%	24,736
Miscellaneous	447,448	152,289	230,873	51.6%	154,921	25.9%	75,952
Transfer from Capital Projects Fund	200,000	48,659	200,000	100.0%	-	0.0%	200,000
Transfer from Water & Sewer Fund	655,000	161,269	163,750	25.0%	135,625	22.7%	28,125
Transfer from Stormwater Fund	37,600	7,833	9,400	25.0%	9,400	25.0%	-
Transfer from Hotel/Motel Fund	150,729	-	-	0.0%	-	0.0%	-
<b>Total Revenues</b>	<b>\$8,970,737</b>	<b>\$4,644,527</b>	<b>\$4,943,516</b>	<b>55.1%</b>	<b>\$4,197,578</b>	<b>50.5%</b>	<b>\$745,938</b>
<b>Expenditures:</b>							
Mayor & Council	\$21,950	\$6,260	\$3,749	17.1%	\$4,575	22.9%	(\$826)
Administration	617,272	193,038	190,969	30.9%	171,781	29.4%	19,188
Accounting	593,319	184,019	182,379	30.7%	173,705	29.7%	8,674
Town Secretary	154,688	38,687	41,622	26.9%	26,201	24.8%	15,421
Planning & Zoning	149,553	45,431	42,076	28.1%	42,306	29.3%	(230)
Police	2,411,556	741,301	665,819	27.6%	524,436	20.7%	141,383
Fire	3,022,345	989,722	978,993	32.4%	915,535	31.0%	63,458
Public Works	437,768	135,296	98,977	22.6%	250,052	42.8%	(151,075)
Inspections	210,506	61,849	58,638	27.9%	40,075	31.8%	18,563
Municipal Court	194,263	62,186	54,679	28.1%	56,460	30.7%	(1,781)
Parks & Recreation	197,621	57,986	60,387	30.6%	51,584	27.2%	8,803
Non-Departmental	905,836	211,020	191,687	21.2%	149,935	18.9%	41,752
Transfer to Technology Fund	51,274	24,921	-	0.0%	116,520	97.5%	(116,520)
<b>Total Expenditures</b>	<b>\$8,967,951</b>	<b>\$2,751,716</b>	<b>\$2,569,975</b>	<b>28.7%</b>	<b>\$2,523,165</b>	<b>28.3%</b>	<b>\$46,810</b>
<b>Net Revenue over Expenditures</b>			<b>2,373,541</b>		<b>1,674,413</b>		
<b>Beginning Fund Balance</b>			<b>4,684,402</b>		<b>4,918,043</b>		
<b>Ending Fund Balance</b>			<b>7,057,943</b>		<b>6,592,456</b>		

\* YTD Budget is the average percentage of the past five years.

**TOWN OF FAIRVIEW  
COMBINED REVENUE & EXPENDITURE REPORT  
FOR THE PERIOD ENDING JANUARY 31, 2018**

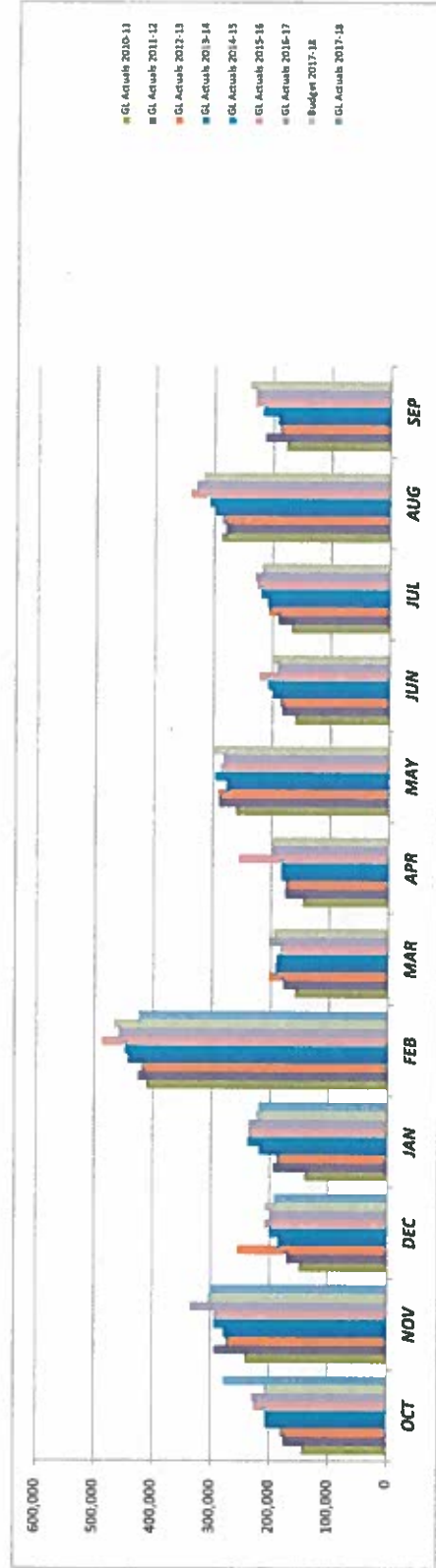
	Budget FY17-18	ESTIMATED YTD Budget* 1/31/2018	CURRENT YTD Actual 1/31/2018	YTD Used/ Collected 1/31/2018	PRIOR YTD Actual 1/31/2017	YTD Used/ Collected 1/31/2017	Changes from Last Year
<b>WATER &amp; SEWER FUND</b>							
<b>Revenues:</b>							
Water Service	\$4,600,000	\$1,089,661	\$1,262,030	27.4%	\$942,834	23.0%	\$319,196
Sewer Service	948,750	279,981	271,179	28.6%	222,850	27.1%	48,329
Tower Lease	199,022	68,790	71,665	36.0%	79,704	45.0%	(8,039)
Investment Income	3,500	1,139	2,087	59.6%	808	24.5%	1,279
Miscellaneous	120,665	64,236	80,602	66.8%	68,349	51.8%	12,253
Transfer from Debt Service Fund	233,581	19,465	-	0.0%	-	0.0%	-
Transfer from Stormwater Fund	20,000	3,333	5,000	25.0%	5,000	25.0%	-
<b>Total Revenues</b>	<b>6,125,518</b>	<b>\$1,526,605</b>	<b>\$1,692,563</b>	<b>27.6%</b>	<b>\$1,319,545</b>	<b>23.9%</b>	<b>\$373,018</b>
<b>Expenses:</b>							
Water Department	\$3,652,948	\$1,015,931	\$962,794	26.4%	\$861,199	25.9%	\$101,595
Utilities	132,795	37,431	37,753	28.4%	50,771	25.6%	(13,018)
Sewer Department	1,458,829	314,515	231,857	15.9%	203,889	14.6%	27,968
Debt Service	1,076,564	-	-	0.0%	-	0.0%	-
General Fund Franchise Fee	345,000	71,362	86,250	25.0%	79,375	24.1%	6,875
Transfer to General Fund	310,000	55,413	77,500	25.0%	56,250	21.0%	21,250
Non-Departmental	129,827	5,967	13,510	10.4%	13,863	1.2%	(353)
<b>Total Expenses</b>	<b>\$7,105,963</b>	<b>\$1,500,617</b>	<b>\$1,409,664</b>	<b>19.8%</b>	<b>\$1,266,497</b>	<b>19.0%</b>	<b>\$143,167</b>
<b>SOLID WASTE FUND</b>							
Total Revenues	\$720,000	\$99,232	\$197,979	27.5%	\$192,633	27.7%	\$5,346
Total Expenses	\$675,200	\$82,937	\$164,644	24.4%	\$157,474	24.2%	\$7,170
<b>DEBT SERVICE FUND</b>							
Total Revenues	\$2,231,074	\$1,549,085	\$1,813,508	81.3%	\$1,762,906	81.9%	\$50,602
Total Expenses	\$2,222,650	\$42,210	\$83,238	3.7%	\$81,371	3.9%	\$1,867
<b>STORMWATER FUND</b>							
Total Revenues	\$315,000	\$97,072	\$91,472	29.0%	\$91,270	29.3%	\$202
Total Expenses	\$511,623	\$108,364	\$72,043	14.1%	\$71,130	22.7%	\$913
<b>FAIRVIEW EDC</b>							
Total Revenues	\$763,500	\$242,842	\$252,256	33.0%	\$252,606	33.0%	(\$350)
Total Expenditures	\$761,640	\$228,987	\$354,696	46.6%	\$260,712	28.9%	\$93,984
<b>FAIRVIEW CDC</b>							
Total Revenues	\$763,500	\$242,767	\$252,249	33.0%	\$252,440	33.0%	(\$191)
Total Expenditures	\$760,776	\$251,098	\$245,433	32.3%	\$247,469	33.3%	(\$2,036)

\* YTD Budget is the average percentage of the past five years.

Town of Fairview  
**MONTHLY ACTUAL TOTALS - Sales Tax**  
 Current & Previous Year Comparison and Variance Analysis

Fiscal	HISTORICAL DATA												CURRENT FISCAL YEAR DATA			
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budg 2017-18	Variance % 2017-18	Variance Curr to Prev	Variance % Curr to Prev			
OCT	144,634	176,236	182,274	206,397	207,714	227,044	230,045	209,041	276,523.39	69,482.72	33%	51,479.14	23%			
NOV	242,466	293,730	274,682	278,331	294,830	294,899	335,455	305,769	302,567.52	(3,201.15)	-1%	7,668.37	3%			
DEC	149,830	171,561	255,516	186,361	201,803	209,495	202,404	208,920	193,586.37	(15,333.30)	-7%	(15,908.80)	-8%			
JAN	141,004	195,205	190,100	219,267	239,533	237,372	236,752	225,044	219,699.77	(5,343.90)	-2%	(17,672.41)	-7%			
FEB	411,537	425,768	419,733	442,581	447,724	487,537	459,076	467,950	424,054.41	(43,895.26)	-9%	(63,482.34)	-13%			
MAR	159,365	179,558	204,454	192,849	190,576	184,490	204,469	196,492								
APR	146,718	177,017	177,293	183,889	183,441	256,153	200,529	199,698								
MAY	262,382	290,745	291,880	277,257	296,919	288,071	283,656	298,687								
JUN	161,430	184,353	187,635	200,325	207,986	223,347	192,033	203,477								
JUL	168,467	191,018	207,953	208,906	220,746	228,277	231,173	219,642								
AUG	288,290	280,682	287,558	299,768	308,568	339,965	330,493	318,950								
SEP	179,026	214,290	189,947	193,075	218,837	237,253	232,101	241,334								
<b>TOTALS</b>	<b>2,455,148</b>	<b>2,780,161</b>	<b>2,869,024</b>	<b>2,889,005</b>	<b>3,018,675</b>	<b>3,208,904</b>	<b>3,138,188</b>	<b>3,095,000</b>	<b>1,418,431</b>	<b>1,709</b>	<b>13%</b>	<b>(37,916)</b>	<b>-3%</b>			

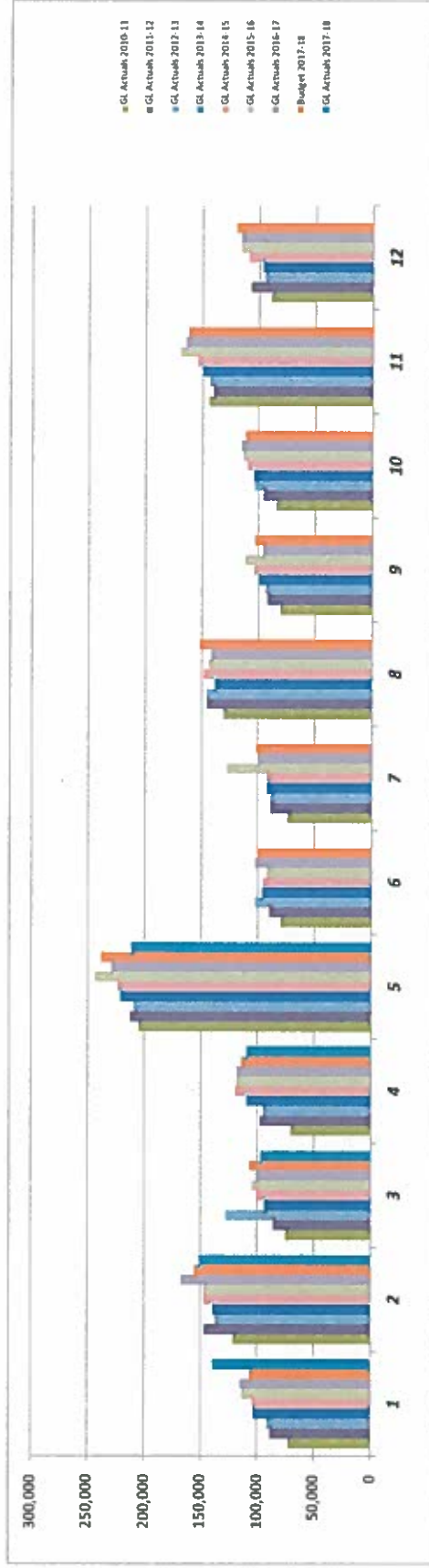
Monthly Sales Tax Collections



Town of Fairview  
 General Fund - Sales Tax  
 Current & Previous Year Comparison and Variance Analysis

Fiscal	HISTORICAL DATA										CURRENT FISCAL YEAR DATA			
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budget 2017-18	Variance % 2017-18	Variance Curr to Prev	Variance % Curr to Prev	
OCT	72,317	88,118	91,137	103,198	103,857	113,522	115,023	106,494	139,261.70	32,767.86	31%	25,739.57	23%	
NOV	121,233	146,865	137,341	139,166	147,415	147,450	167,727	155,886	151,283.76	(4,602.07)	-3%	3,834.19	3%	
DEC	74,915	85,780	127,758	93,181	100,902	104,748	101,202	105,665	96,793.19	(9,871.65)	-9%	(7,954.40)	-8%	
JAN	70,502	97,602	95,050	109,633	119,766	118,686	118,376	114,241	109,849.89	(4,390.95)	-4%	(8,836.21)	-7%	
FEB	205,769	212,884	209,866	221,290	223,862	243,768	229,538	238,711	212,027.19	(26,683.64)	-11%	(31,741.19)	-13%	
MAR	79,683	89,779	102,227	96,424	95,288	92,245	102,235	100,207						
APR	73,359	88,509	88,647	91,945	91,720	128,076	100,264	101,769						
MAY	131,191	145,372	145,940	138,628	148,459	144,036	141,828	152,404						
JUN	80,715	92,177	93,817	100,163	103,993	111,673	96,017	103,738						
JUL	84,233	95,509	103,977	104,453	110,373	114,139	115,587	111,965						
AUG	144,145	140,341	143,779	149,884	154,284	169,983	165,246	162,627						
SEP	89,513	107,145	94,973	96,537	109,419	116,127	116,051	120,295						
<b>TOTALS</b>	<b>1,227,574</b>	<b>1,390,081</b>	<b>1,434,512</b>	<b>1,444,502</b>	<b>1,509,337</b>	<b>1,604,452</b>	<b>1,569,094</b>	<b>1,575,000</b>	<b>709,216</b>	<b>(12,780)</b>	<b>4%</b>	<b>(18,958)</b>	<b>-3%</b>	

Monthly Sales Tax Collections

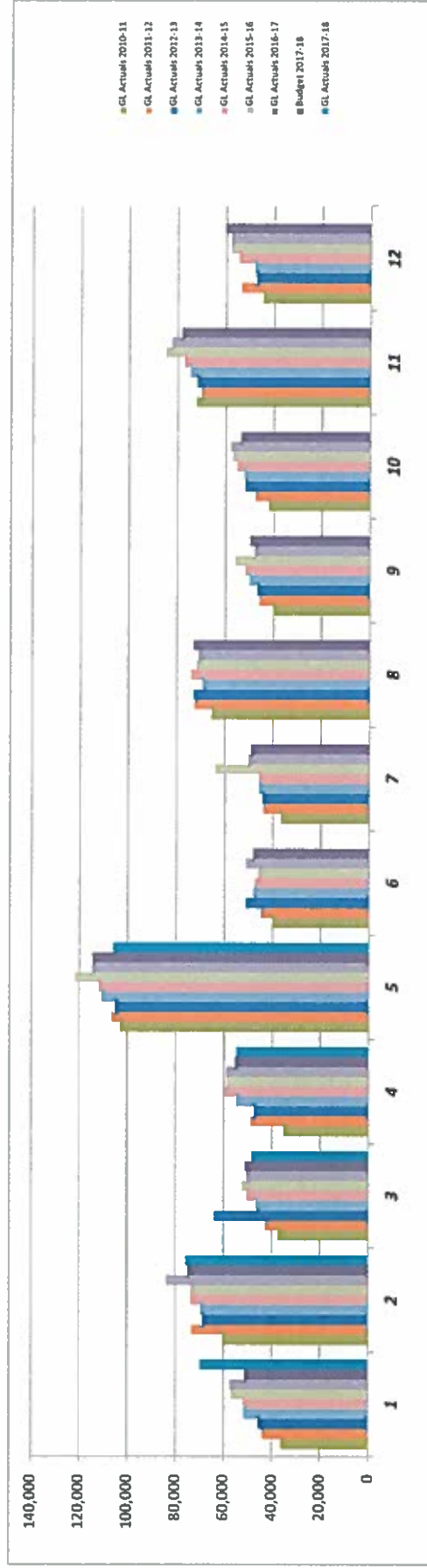




**Town of Fairview**  
**Economic Development Corporation Fund - Sales Tax**  
**Current & Previous Year Comparison and Variance Analysis**

Fiscal	HISTORICAL DATA												CURRENT FISCAL YEAR DATA			
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18		2017-18		2017-18				
	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	Budget	GL Actuals	Variance	Actual/Budg	Variance %	Curr to Prev	Variance %		
OCT	36,159	44,059	45,568	51,599	51,928	56,761	57,511	51,273	69,630.85	18,357.43	36%	12,869.79	23%			
NOV	60,617	73,433	68,670	69,583	73,707	73,725	83,864	74,941	75,641.88	700.46	1%	1,917.09	3%			
DEC	37,458	42,890	63,879	46,590	50,451	52,374	50,601	51,127	48,396.59	(2,730.82)	-5%	(3,977.20)	-8%			
JAN	35,251	48,801	47,525	54,817	59,883	59,343	59,188	55,401	54,924.94	(476.47)	-1%	(4,418.10)	-7%			
FEB	102,884	106,442	104,933	110,645	111,931	121,884	114,769	114,619	106,013.61	(8,605.81)	-8%	(15,870.58)	-13%			
MAR	39,841	44,889	51,114	48,212	47,644	46,122	51,117	48,142								
APR	36,679	44,254	44,323	45,972	45,860	64,038	50,132	48,964								
MAY	65,595	72,686	72,970	69,314	74,230	72,018	70,914	73,141								
JUN	40,357	46,088	46,909	50,081	51,997	55,837	48,008	49,869								
JUL	42,117	47,755	51,988	52,226	55,186	57,069	57,793	53,838								
AUG	72,072	70,170	71,890	74,942	77,142	84,991	82,623	78,161								
SEP	44,757	53,572	47,487	48,269	54,709	58,063	58,025	60,519								
<b>TOTALS</b>	<b>613,787</b>	<b>695,040</b>	<b>717,256</b>	<b>722,251</b>	<b>754,669</b>	<b>802,226</b>	<b>784,547</b>	<b>760,000</b>	<b>354,608</b>	<b>7,245</b>	<b>23%</b>	<b>(9,479)</b>	<b>-3%</b>			

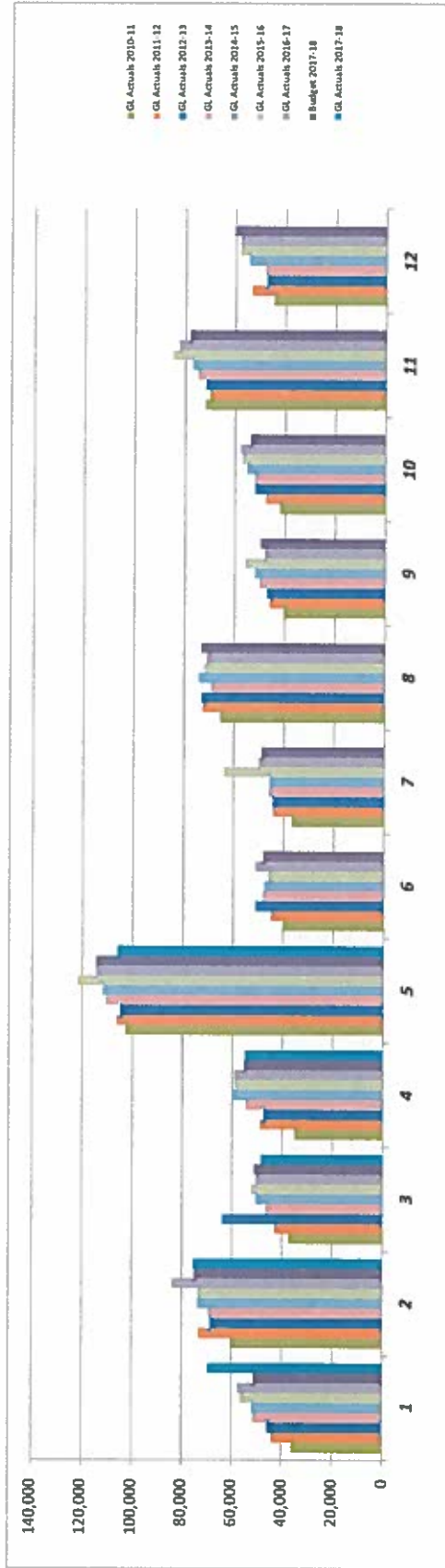
**Monthly Sales Tax Collections**



**Town of Fairview  
Community Development Corporation Fund - Sales Tax  
Current & Previous Year Comparison and Variance Analysis**

Fiscal	HISTORICAL DATA												CURRENT FISCAL YEAR DATA			
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budg 2017-18	Variance % 2017-18	GL Actuals 2017-18	Variance Curr to Prev	Variance % Curr to Prev		
OCT	36,159	44,059	45,568	51,599	51,928	56,761	57,511	51,273	69,630.85	18,357.43	36%	69,630.85	12,869.79	23%		
NOV	60,617	73,433	68,670	69,583	73,707	73,725	83,864	74,941	75,641.88	700.46	1%	75,641.88	1,917.09	3%		
DEC	37,458	42,890	63,879	46,590	50,451	52,374	50,601	51,127	48,396.59	(2,730.82)	-5%	48,396.59	(3,977.20)	-8%		
JAN	35,251	48,801	47,525	54,817	59,883	59,343	59,188	55,401	54,924.94	(476.47)	-1%	54,924.94	(4,418.10)	-7%		
FEB	102,884	106,442	104,933	110,645	111,931	121,884	114,769	114,619	106,013.61	(8,605.81)	-8%	106,013.61	(15,870.58)	-13%		
MAR	39,841	44,889	51,114	48,212	47,644	46,122	51,117	48,142								
APR	36,679	44,254	44,323	45,972	45,860	64,038	50,132	48,964								
MAY	65,595	72,686	72,970	69,314	74,230	72,018	70,914	73,141								
JUN	40,357	46,088	46,909	50,081	51,997	55,837	48,008	49,869								
JUL	42,117	47,755	51,988	52,226	55,186	57,069	57,793	53,838								
AUG	72,072	70,170	71,890	74,942	77,142	84,991	82,623	78,161								
SEP	44,757	53,572	47,487	48,269	54,709	58,063	58,025	60,519								
<b>TOTALS</b>	<b>613,787</b>	<b>695,040</b>	<b>717,256</b>	<b>722,251</b>	<b>754,669</b>	<b>802,226</b>	<b>784,547</b>	<b>760,000</b>	<b>350,608</b>	<b>7,245</b>	<b>23%</b>	<b>350,608</b>	<b>(9,479)</b>	<b>-3%</b>		

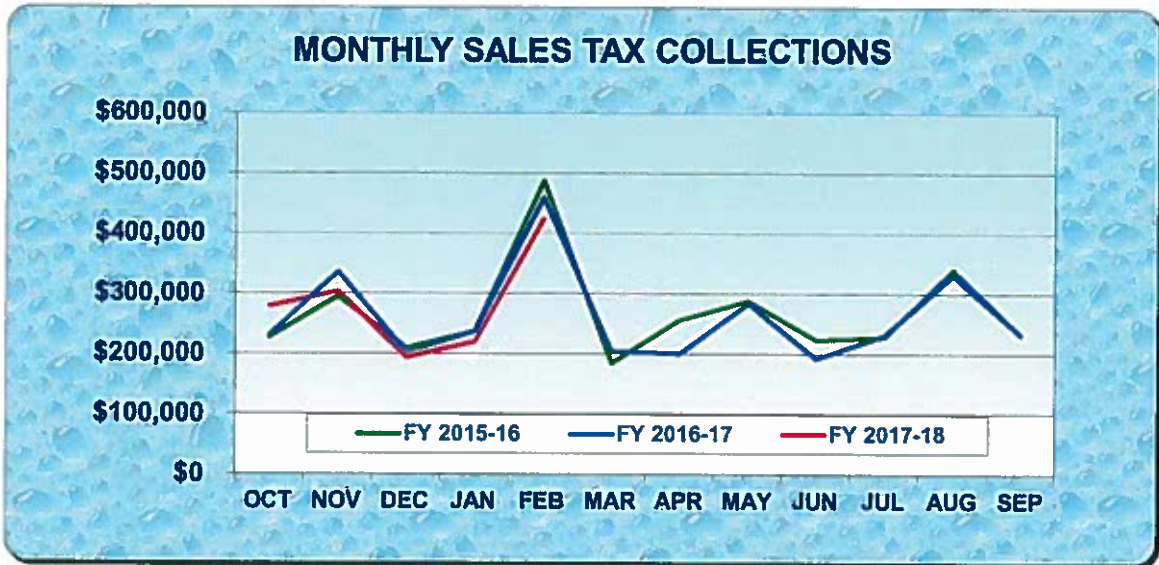
**Monthly Sales Tax Collections**



**Town of Fairview Sales Tax Summary--Cash Basis  
Fiscal Year 2017 - 2018  
(Actual versus Budget)**

MONTH	MONTHLY SALES TAX COMPARISON				YTD SALES \$ TAX COMPARISON			YTD % SALES TAX COMPARISON	
	MONTHLY BUDGET	MONTHLY RECEIVED	MONTH VARIANCE Fav / (Unfav)	MONTH % Fav / -Unfav	YTD BUDGET \$	YTD ACTUAL \$	YTD \$ Variance Fav / (Unfav)	YTD ACTUAL \$ RECEIVED As a % OF TOTAL ANNUAL BUDGET \$	YTD BUDGET \$ As a PERCENT of TOTAL ANNUAL BUDGET \$
October	\$209,041	\$278,523	\$69,483	33.2%	\$209,041	\$278,523	\$69,483	9.0%	6.8%
November	305,769	302,568	(3,201)	-1.0%	514,809	581,091	66,282	18.8%	16.6%
December	208,920	193,586	(15,333)	-7.3%	723,729	774,677	50,948	25.0%	23.4%
January	225,044	219,700	(5,344)	-2.4%	948,773	994,377	45,605	32.1%	30.7%
February	467,950	424,054	(43,896)	-9.4%	1,416,722	1,418,431	1,709	45.8%	45.8%
March	196,492								
April	199,698								
May	298,687								
June	203,477								
July	219,642								
August	318,950								
September	241,334								
<b>Total</b>	<b>\$3,095,000</b>	<b>\$1,418,431</b>	<b>\$1,709</b>						

# TOWN OF FAIRVIEW



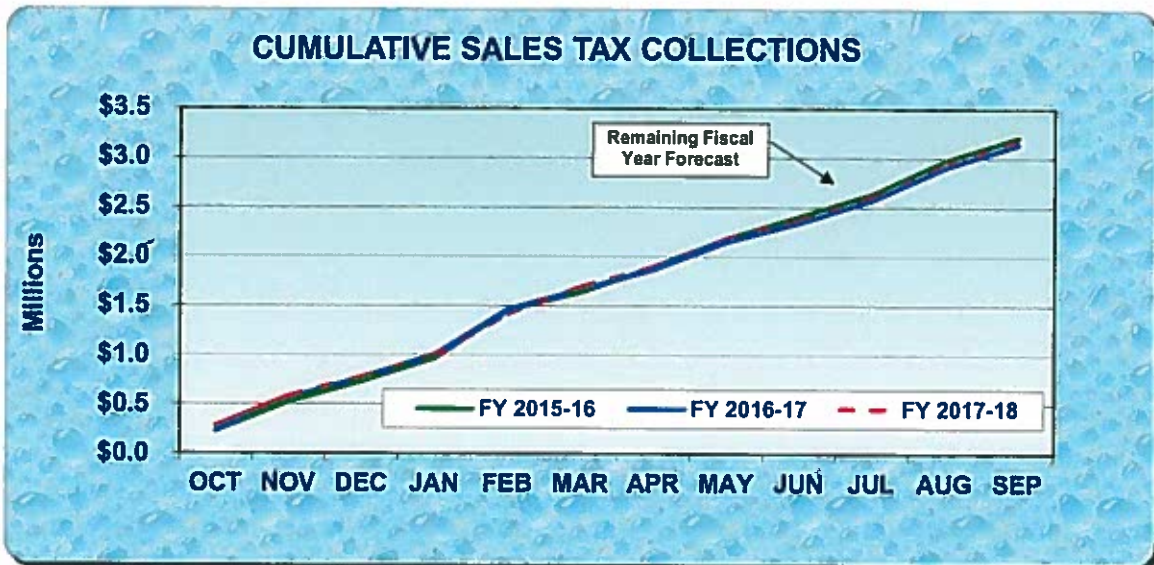
	FY 2015-16			FY 2016-17			FY 2017-18			FY 2017-18 Forecast **
	Monthly	Cumulative	% *	Monthly	Cumulative	% *	Monthly	Cumulative	% *	
OCTOBER	227,044	227,044	7.5%	230,045	230,045	7.4%	278,523	278,523	9.0%	3,800,348
NOVEMBER	294,899	521,943	17.2%	335,455	565,500	18.3%	302,568	581,091	18.8%	3,225,420
DECEMBER	209,495	731,438	24.1%	202,404	767,904	24.8%	193,586	774,677	25.0%	3,166,566
JANUARY	237,372	968,810	31.9%	236,752	1,004,657	32.5%	219,700	994,377	32.1%	3,106,765
FEBRUARY	487,537	1,456,347	47.9%	459,769	1,464,426	47.3%	424,054	1,418,431	45.8%	3,138,881
MARCH	184,490	1,640,837	54.0%	204,469	1,668,895	53.9%	-	-	-	-
APRIL	256,153	1,896,990	62.4%	200,529	1,869,424	60.4%	-	-	-	-
MAY	288,071	2,185,061	71.9%	283,656	2,153,080	69.6%	-	-	-	-
JUNE	223,347	2,408,408	79.2%	192,033	2,345,114	75.8%	-	-	-	-
JULY	228,277	2,636,685	86.7%	231,173	2,576,287	83.2%	-	-	-	-
AUGUST	339,965	2,976,650	97.9%	330,493	2,906,780	93.9%	-	-	-	-
SEPTEMBER	232,253	3,208,903	105.6%	232,101	3,138,881	101.4%	-	-	-	-

\* % received compared to annual budget

\*\* Forecast Calculation:  $\left(\frac{\text{FY 17-18 Cumulative} - \text{FY 16-17 Cumulative}}{\text{FY 16-17 Cumulative}} + 1\right) * \text{FY 16-17 Final Cumulative}$

\*\*\* State Comptroller portion only

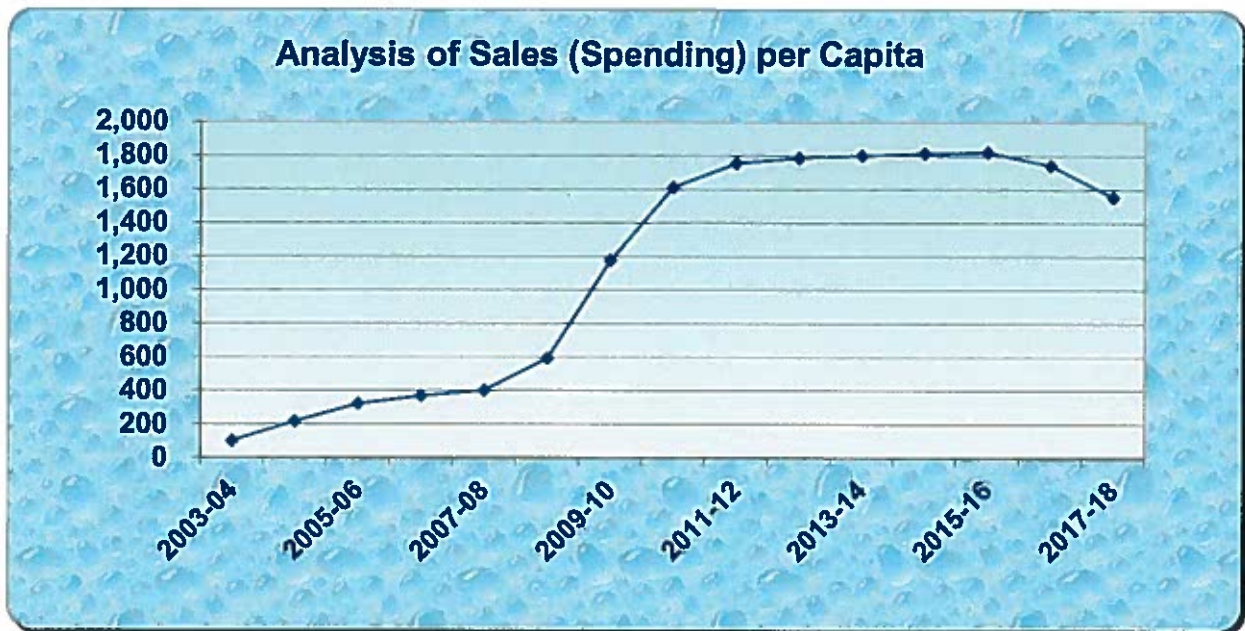
End-of-Year Amount	3,208,903		3,138,881		3,106,765	
Budgeted Amount	3,040,000		3,095,000		3,095,000	
Variance from Budget	168,903	5.6%	43,881	1.4%	11,765	0.4%



## TOWN OF FAIRVIEW Analysis of Sales (Spending) per Capita

<u>Fiscal Year</u>	<u>Sales Tax EDC-CDC-Town</u>	<u>Total Sales (Spending)</u>	<u>Population</u>	<u>Sales (Spending) per Capita</u>
2003-04	138,975	694,874	7,000	99
2004-05	300,838	1,504,192	7,000	215
2005-06	448,806	2,244,030	7,000	321
2006-07	514,902	2,574,512	7,000	368
2007-08	564,641	2,823,204	7,032	401
2008-09	846,545	4,232,723	7,139	593
2009-10	1,706,868	8,534,340	7,248	1,177
2010-11	2,455,148	12,275,741	7,611	1,613
2011-12	2,780,161	13,900,805	7,914	1,756
2012-13	2,869,024	14,345,120	8,020	1,789
2013-14	2,889,005	14,445,025	8,310	1,801
2014-15	3,018,677	15,093,385	8,500	1,816
2015-16	3,208,903	16,044,515	8,800	1,823
2016-17	3,138,881	15,694,404	9,000	1,744
2017-18	3,106,765	15,533,824	10,000	1,553

*For 2017-18, the amount is forecasted based upon prior year trends*



# Docket Age Report Summary

## For: Fairview City Fines And Fees

Year Of Offense	Offense Age In Years	Total Dollar Amount Turned Over	Total Dollar Amount Due	Total Dollar Amount Paid	Percent Paid	Total Dollar Amount Non Cash	Percent Non Cash	Total Dollar Amount Liquidated	Percent Liquidated
2017	1	\$256,653.35	\$228,710.91	\$21,936.04	8.55%	\$6,006.40	2.34%	\$27,942.44	10.89%
2016	2	\$275,167.21	\$214,203.71	\$48,786.41	17.73%	\$12,177.09	4.43%	\$60,963.50	22.16%
2015	3	\$277,277.63	\$189,278.97	\$66,348.09	23.93%	\$21,650.57	7.81%	\$87,998.66	31.74%
2014	4	\$263,989.81	\$136,491.74	\$87,622.47	33.19%	\$39,875.60	15.10%	\$127,498.07	48.30%
2013	5	\$168,793.36	\$107,515.65	\$44,609.84	26.43%	\$16,667.87	9.87%	\$61,277.71	36.30%
2012	6	\$142,362.48	\$86,182.17	\$41,358.01	29.05%	\$14,822.30	10.41%	\$56,180.31	39.46%
2011	7	\$143,943.99	\$95,574.88	\$38,710.01	26.89%	\$9,659.10	6.71%	\$48,369.11	33.60%
2010	8	\$194,674.94	\$134,765.23	\$33,131.51	17.02%	\$26,778.20	13.76%	\$59,909.71	30.77%
2009	9	\$114,281.70	\$88,476.70	\$20,542.97	17.98%	\$5,262.03	4.60%	\$25,805.00	22.58%
2008	10	\$179,783.10	\$138,721.60	\$20,006.90	11.13%	\$21,054.60	11.71%	\$41,061.50	22.84%
2007	11	\$113,223.81	\$88,624.60	\$14,207.86	12.55%	\$10,391.35	9.18%	\$24,599.21	21.73%
2006	12	\$101,602.05	\$80,948.05	\$8,080.55	7.95%	\$12,573.45	12.38%	\$20,654.00	20.33%
2005	13	\$127,646.11	\$106,521.61	\$6,869.50	5.38%	\$14,255.00	11.17%	\$21,124.50	16.55%
2004	14	\$68,215.11	\$30,623.40	\$5,643.55	8.27%	\$31,948.16	46.83%	\$37,591.71	55.11%
2003	15	\$6,905.60	\$1,237.60	\$0.00	0.00%	\$5,668.00	82.08%	\$5,668.00	82.08%
2002	16	\$1,490.20	\$0.00	\$122.20	8.20%	\$1,368.00	91.80%	\$1,490.20	100.00%
2001	17	\$362.25	\$0.00	\$0.00	0.00%	\$362.25	100.00%	\$362.25	100.00%
		\$2,436,372.70	\$1,727,876.82	\$457,975.91	18.80%	\$250,519.97	10.28%	\$708,495.88	29.08%