Town of Fairview

Monthly Financial Report

For the period December 30, 2023



Background

- Report is prepared for the following funds:
 - General Fund
 - Water & Sewer Fund
 - Solid Waste Fund
 - Debt service Fund
 - Stormwater Fund
 - Fairview EDC & CDC Funds
- This report covers the third month of FY23-24 (or 25% of the budget)
- Some totals are subject to change due to year end accruals and/or audit adjustments.



General Fund - Revenues

- Revenue Collections for the third month:
 - \$4,068,805 or 36% of the total annual budget.
- Revenue Collection is \$197,315 more than last fiscal year.



General Fund - Expenditures

- Expenditures for the third month:
 - \$3,230,486 or 29% of the total annual budget.
- Expenditures are \$584,959 more last fiscal year.



General Fund Revenues December 2023 (25% of the Fiscal Year)

Revenues:

Property Taxes
Sales & Use Taxes
Mixed Beverage Tax
Franchises
Licenses & Permits
Charges for Service
Fines & Fees
Investment Income
Miscellaneous
Transfer from Water & Sewer Fund
Transfer from Hotel/Motel Fund
Transfer from Court Fund
Total Revenues

| | Year to Date General Fund Revenues | | | | | | |
|----|------------------------------------|--------------|--------------|-------------------------------------|------------------------|--|--|
| В | Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date | | |
| FY | Y 23-24 | December 23 | December 22 | | | | |
| \$ | 6,377,000 | \$ 2,669,343 | \$ 2,595,033 | \$ 74,310 | 41.9% | | |
| | 1,990,000 | 532,755 | 467,811 | 64,944 | 26.8% | | |
| | 100,000 | 24,046 | 25,113 | (1,067) | 24.0% | | |
| | 604,000 | 199,331 | 170,991 | 28,340 | 33.0% | | |
| | 317,200 | 82,092 | 86,308 | (4,216) | 25.9% | | |
| | 295,700 | 71,757 | 119,633 | (47,876) | 24.3% | | |
| | 370,600 | 52,658 | 74,410 | (21,752) | 14.2% | | |
| | 250,000 | 225,302 | 88,385 | 136,917 | 90.1% | | |
| | 116,700 | 30,870 | 63,156 | (32,286) | 26.5% | | |
| | 685,000 | 171,250 | 171,250 | - | 25.0% | | |
| | 37,600 | 9,400 | 9,400 | <u>-</u> | 25.0% | | |
| | 110,000 | - | - | <u>-</u> | 0.0% | | |
| | 15,000 | <u>.</u> | <u>-</u> | <u>.</u> | 0.0% | | |
| 9 | \$ 11,268,800 | \$ 4,068,805 | \$ 3,871,490 | \$ 197,315 | 36.1% | | |



General Fund Expenditures December 2023 (25% of the Fiscal Year)

Expenditures:

Mayor & Council Administration Accounting Town Secretary Planning & Zoning Police Fire **Public Works** Inspections **Municipal Court** Parks & Recreation Non-Departmental **Total Expenditures**

| | Year to Date General Fund Expenditures | | | | | | |
|---|--|--------------|--------------|-------------------------------------|---------------------------|--|--|
| | Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual Spent yr to Date | | |
| | FY 23-24 | December 23 | December 22 | | | | |
| 9 | 23,400 | \$ 4,036 | \$ 3,258 | \$ (778) | 17.2% | | |
| | 916,839 | 221,810 | 168,640 | (53,170) | 24.2% | | |
| | 706,751 | 221,927 | 175,042 | (46,885) | 31.4% | | |
| | 158,923 | 42,138 | 38,884 | (3,254) | 26.5% | | |
| | 185,943 | 50,304 | 40,757 | (9,547) | 27.1% | | |
| | 3,115,060 | 799,730 | 666,756 | (132,974) | 25.7% | | |
| | 4,445,379 | 1,367,357 | 1,112,856 | (254,501) | 30.8% | | |
| | 632,612 | 130,078 | 99,849 | (30,229) | 20.6% | | |
| | 267,061 | 60,755 | 63,917 | 3,162 | 22.7% | | |
| | 187,808 | 80,395 | 51,724 | (28,671) | 42.8% | | |
| | 86,399 | 30,511 | 26,252 | (4,259) | 35.3% | | |
| | 541,900 | 221,444 | 197,592 | (23,852) | 40.9% | | |
| | \$ 11,268,075 | \$ 3,230,486 | \$ 2,645,527 | \$ (584,959) | 28.7% | | |



Water and Sewer

- Revenue Collections for the third month:
 - \$2,624,896 or 28% of the total annual budget.
- Revenue Collections are \$540,290 more than last fiscal year.
- Water revenue increased by; \$384,536 and sewer revenue increased by \$154,508 as compared to last year at this time.
- Expenditures for the third month:
 - \$2,265,673 or 23% of the total annual budget.
- Expenditures are \$617,199 more than last fiscal year.



Utility Fund Revenues/Expenditures December 2023 (25% of the Fiscal Year)

Revenues:

Water Service
Sewer Service
Tower Lease
Investment Income
Miscellaneous
Transfers
Total Revenues

Expenses:

Water Department
Utilities
Sewer Department
Debt Service
General Fund Franchise Fee
Transfer to General Fund
Non-Departmental
Total Expenses

| | Year to D | ate Utility Fund Revenue | S | |
|--------------|--------------|--------------------------|-------------------------------------|------------------------|
| Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
| FY 23-24 | December 23 | December 22 | | |
| \$ 7,100,000 | \$ 2,002,398 | \$ 1,617,862 | \$ 384,536 | 28.2% |
| 2,000,000 | 535,313 | 380,805 | 154,508 | 26.8% |
| 200,500 | 37,413 | 44,992 | (7,579) | 18.7% |
| 10,000 | 8,149 | 5,081 | 3,068 | 81.5% |
| 86,000 | 36,624 | 30,866 | 5,758 | 42.6% |
| 20,000 | 5,000 | 5,000 | _ | 25.0% |
| \$ 9,416,500 | \$ 2,624,896 | \$ 2,084,606 | \$ 540,290 | 27.9% |
| | Year to Dat | e Utility Fund Expenditu | res | |

| Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
|--------------|--------------|--------------|-------------------------------------|------------------------|
| FY 23-24 | December 23 | December 22 | | |
| \$ 5,670,493 | \$ 1,449,250 | \$ 1,178,038 | \$ (271,212) | 25.6% |
| 252,607 | 76,509 | 61,636 | (14,873) | 30.3% |
| 1,942,943 | 561,995 | 229,079 | (332,916) | 28.9% |
| 880,303 | - | - | - | 0.0% |
| 345,000 | 86,250 | 86,250 | <u>-</u> | 25.0% |
| 340,000 | 85,000 | 85,000 | - | 25.0% |
| 260,900 | 6,669 | 8,471 | 1,802 | 2.6% |
| \$ 9,692,246 | \$ 2,265,673 | \$ 1,648,474 | \$ (617,199) | 23.4% |



Utility Billing Information

| Report Period | Active Accounts | New Utility Accounts | Monthly Billing Total | Monthly Gallons Billed (in 1,000's) |
|------------------------|--------------------|-------------------------|--------------------------|--|
| December 2022 | 3,966 | 30 | 325,469 | 32,330 |
| December 2023 | 3,994 | 21 | 439,037 | 43,422 |
| Increase (Decrease) | 28 | (9) | 113,568 | 11,092 |



Sales Tax Analysis

- Sales Tax Collections year to date-FY24 (Town, EDC and CDC):
 - \$1,436,737: This amount is an increase of \$147,209 or 11% from last FY at this time.
- Sales Tax Collections December 2023-October Sales (Town, EDC and CDC):
 - \$340,642: This amount is an increase of \$29,330 or 9% more than December 2022.
- Sales Tax Collections January 2024-November Sales (Town, EDC and CDC):
 - \$371,227: This amount is an increase of \$17,321 or 4.9% more than January 2023.



Sales Tax – 2% General Fund/EDC/CDC

| | FY2024 | FY2023 | FY2022 | FY2021 | FY2020 |
|-----------|------------------|------------------|------------------|------------------|------------------|
| | Oct 23 - Sept 24 | Oct 22 - Sept 23 | Oct 21 - Sept 22 | Oct 20 - Sept 21 | Oct 19 - Sept 2 |
| | | | | | |
| October | 316,095 | 294,418 | 274,115 | 228,979 | 212,967 |
| November | 408,774 | 329,891 | 309,829 | 291,892 | 323,364 |
| December | 340,642 | 311,312 | 292,392 | 227,941 | 260,172 |
| January | 371,227 | 353,906 | 344,893 | 251,699 | 263,247 |
| February | | 461,045 | 477,658 | 417,850 | 508,935 |
| March | | 266,047 | 261,307 | 239,829 | 231,238 |
| April | | 295,640 | 240,366 | 198,459 | 224,712 |
| May | | 361,181 | 334,010 | 308,087 | 240,395 |
| June | | 329,377 | 329,494 | 279,927 | 135,020 |
| July | | 366,317 | 340,373 | 315,440 | 221,412 |
| August | | 368,131 | 349,430 | 362,625 | 291,739 |
| September | | 335,995 | 303,464 | <u>289,501</u> | 226,609 |
| Total | <u>1,436,738</u> | <u>4,073,260</u> | <u>3,857,331</u> | <u>3,412,229</u> | <u>3,139,810</u> |
| | | | | | |



Fund Summaries

| | Combined Revenue & Expenditure Report | | | | |
|--------------|---------------------------------------|--------------|-------------|--------------|-------------|
| | | | | Variance vs. | |
| | | | | Last Year | % Actual yr |
| | Budget | Current Year | Last Year | F/(UF) | to Date |
| Solid Waste | FY 23-24 | December 23 | December 22 | | |
| Revenue | \$ 956,000 | \$ 241,839 | \$ 231,104 | \$ 10,735 | 25.3% |
| Expenses | 953,450 | 156,045 | 148,078 | (7,967) | 16.4% |
| Debt Service | | | | | |
| Revenue | 2,464,115 | 883,238 | 904,786 | (21,548) | 35.8% |
| Expenses | 2,465,364 | 2,300 | 2,000 | (300) | 0.1% |
| Stormwater | | | | | |
| Revenue | 375,000 | 808,117 | 91,007 | 717,110 | >100% |
| Expenses | 368,631 | 677,882 | 46,126 | (631,756) | >100% |
| Fairview EDC | | | | | |
| Revenue | 1,030,000 | 290,652 | 248,912 | 41,740 | 28.2% |
| Expenses | 936,300 | 10,882 | 19,337 | 8,455 | 1.2% |
| Fairview CDC | | | | | |
| Revenue | 1,030,000 | 292,291 | 249,368 | 42,923 | 28.4% |
| Expenses | 892,200 | 52,337 | 39,927 | (12,410) | 5.9% |





Questions & Discussion

Steven Ventura, CFO