Presentation to

Town of Fairview

Council Meeting | April 6, 2021





Overview

- Audit Process
- Audit Results and Communications
- Financial Highlights
- Questions



INTRODUCTIONS



John DeBurro, CPA | Partner, Assurance Services

- Audit engagement partner
- ► 22 years of experience
- Practice emphasis in auditing cities, school districts, and nonprofit agencies

Claire Wootton, CPA | Senior Manager, Assurance Services

- Audit manager
- ► 10 years of experience
- Practice emphasis in auditing cities, school districts and nonprofit agencies

THERE WHEN YOU NEED US.

Remember: Weaver is your auditor all year; we are always available to answer routine questions.



AUDIT PROCESS

The Audit Cycle





Audit Process





Audit Standards — Performed the audit in accordance with Generally Accepted Auditing Standards (GAAS) and Generally Accepted Government Auditing Standards (GAGAS)



Single Audit — Performed the single audit of federal awards in accordance with the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)



Compliance — Performed tests of the Town's compliance with certain provisions of laws, regulations, contracts and grant agreements, including items such as compliance with the Public Funds Investment Act.

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Audit Process

Risk-based approach focused on specific risks:

- » Cash
- » Long-term debt
- » Capital projects, purchasing, and compliance with bidding procedures
- » Payables, accrued liabilities, and expenditures
- » Enterprise fund receivables and revenues

Walkthroughs of accounting controls over significant transaction cycles:

- » Cash disbursements including credit cards
- » Payroll
- » Cash receipts including grants, utilities
- » Financial close/reporting





Audit Process

- Tested internal controls over financial reporting
 - » Cash Disbursements
 - » Payroll
- Substantive testing of account balances using a combination of vouching of material transactions, sampling, and analytical procedures.
- Preparation of the financial statements. Management accepts responsibility for the financial statements, exercises appropriate oversight over the financial reporting process.



AUDIT RESULTS AND COMMUNICATIONS

Audit Results: FINANCIAL STATEMENTS



Type of Report Issued:	UNMODIFIED
Internal control over financial reporting:	
Any material weakness(es) identified?	NO
Any significant deficiencies that are not material weaknesses?	NONE REPORTED
Any noted noncompliance material to financial statements?	NO

Audit Results: FEDERAL AWARDS



Type of Report Issued, Compliance for Major Programs:	UNMODIFIED
Type of Auditee:	HIGH RISK
Internal control over major programs:	
Any material weakness(es) identified?	NO
Any significant deficiencies that are not material weaknesses?	NONE REPORTED
Any audit findings required to be reported under 2 CFR 200.516(a)?	NO

> Major Program: Coronavirus Relief Fund (21.019)



Communication	Description
Auditor's responsibility under generally accepted auditing standards (GAAS)	The financial statements are the responsibility of the Town. Our audit was designed in accordance with GAAS in the U.S. and provides for reasonable rather than absolute assurance that the financial statements are free of material misstatement. Our responsibility is to express an opinion about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles. Our audit of the financial statements does not relieve you or management of your responsibilities. The audit of the fiscal year 2020 financial statements has been completed and we have issued an unmodified opinion .



Communication	Description
Auditor's responsibility under Government Auditing Standards	In addition to the GAAS responsibilities, we are required to issue a written report on our consideration of internal controls and identify significant deficiencies, including material weaknesses, if any. Our report does not provide assurance on internal controls. We design our audit to provide reasonable assurance of detecting material misstatements resulting from noncompliance with provisions of contracts or grant agreements that have a direct or material effect on the financial statements. We issued a written report on the results of these procedures; however, our report does not express an opinion on compliance. No findings noted.



Communication	Description
Auditor Responsibility under Uniform Guidance	Our testing includes the major federal programs. We report on such testing, and disclose significant deficiencies in internal control over compliance, including material weaknesses we identify, if any. Our report does not provide assurance on internal control over compliance. We perform procedures for the purpose of expressing an opinion on whether major federal financial assistance programs have been administered in compliance with applicable laws and regulations. The audit of the fiscal year 2020 major federal financial assistance programs has been completed and we have issued an unmodified opinion .



Communication	Results
Unusual transactions and the adoption of new accounting principles	The significant accounting policies used by the Town are described in Note 1 to the financial statements. The only pronouncement implemented in 2020 was GASB Statement No. 95, which extended the effective date of upcoming statements for some by 12 months and another by 18 months. Primary objective of this statement was to provide temporary relief to governments in light of the COVID-19 pandemic. We noted no transactions entered into by the Town during the year for which there is a lack of authoritative guidance or consensus.



Communication	Results
Difficulties encountered	No difficulties or disagreements arose during the course of our audit.
Management representations	We requested certain representations from management that were included in the management representation letter dated March 24, 2021.
Auditor independence	No independence issues noted.
Other information contained in documents containing audited financial statements	We performed limited procedures on the Management's Discussion and Analysis (MD&A) and Required Supplementary Information (RSI). We did not provide any assurance on this information.
Management judgments and accounting estimates	Management's estimates of uncollectible receivables, net pension and total OPEB liabilities and useful lives of capital assets were evaluated and determined to be reasonable in relation to the financial statements as a whole.



Communication	Results
Audit adjustments and Passed adjustments	Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management.
	All audit adjustments were identified and communicated to management, and were corrected in FY20.
	In addition, there were no uncorrected misstatements identified as a result of our audit procedures.
Other material written communications between Weaver and Tidwell, L.L.P., and the Town	Nothing to note



Financial Highlights



Comparison of Governmental Funds Expenditures by Fund (in millions of dollars)



Governmental Funds Expenditures for FY 2020 totaled \$13.7 million, a \$2.5 million or 15% decrease

 Capital Outlay decreased \$2.7 million due to two completed capital projects in FY20 (Sloan Creek Trail and East Stacy Road).

Financial Highlights



Comparison of Governmental Funds Expenditures



(2-year comparison – current year and prior year – in millions)



Comparison of Governmental Revenues by Source

Governmental Revenues for FY 2020 totaled \$13.0 million, a \$353 thousand or 3% decrease. Decrease is primarily attributable to the net effect of an increase in Property Tax revenue (\$132 thousand), decrease of Sales Tax revenue (\$104 thousand) and decrease of Intergovernmental revenue (\$301 thousand).





Comparison of Governmental Revenues by Source



(2-year comparison – current year and prior year – in millions)

Financial Highlights



Fund Balances

Governmental Funds' Fund Balances

As of September 30, 2020, the Town's governmental funds reported a combined ending fund balance of \$18.0 million as follows:

- General Fund \$5,988,017
- Debt Service
- Capital Projects
- Other Funds
- 10,384,652 <u>1,265,338</u> \$18,017,509

379,502



- Overall, fund balance of the Governmental Funds increased by \$7.6 million.
- The \$5.9 million fund balance in General Fund includes items like an ambulance and other equipment, purchased in Oct 2020 with CARES Act funds.
- Fund balance in the Capital Projects Fund increased by \$6.4 million during fiscal year 2020. This increase was primarily due to \$7.6 million proceeds from sale of Improvement bonds (Series 2020).
- Nonmajor funds increased \$432 thousand (52% increase) due to continued property tax revenue from the TIRZ, in addition to intergovernmental revenue received from Collin County for the CARES Act in FY20.

Financial Highlights



Budgetary Highlights – General Fund

The Town had a favorable budget variance of \$990K (net change in fund balance):

- Actual revenues were \$923K more than budgeted.
 - Sales Taxes was \$237K above budget
 - Permits was \$69K above budget
 - Fines and forfeitures were \$16K above budget
 - Intergovernmental was \$585K above budget
- Actual expenditures were \$67K less than budgeted.
 - General Government was \$50K below budget
 - Public Safety was \$13K above budget
 - Public Works was \$27K below budget



Comparison of Enterprise Funds Operating Revenues and Expenses – FY 2020 and the prior year (in millions)



- Enterprise funds' net position increased by \$1.4 million during FY20.
- Operating revenues increased \$1.0 million primarily due to a 23% increase in consumption of water, which caused a \$835 thousand increase in Water Revenue. Operating expenses decreased \$52K due to a decrease in repairs and maintenance cost, combined with an increase in personnel costs.



We appreciate the opportunity to work with **Town of Fairview** and look forward to our continued relationship.





DISCUSSION



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