

PROPOSED FY 2020-2021 BUDGET

Section 102.005 of the Texas Local Government Code requires that the following statement be placed on the cover page of the proposed budget:

THIS BUDGET WILL RAISE MORE REVENUE FROM PROPERTY TAXES THAN LAST YEAR'S BUDGET BY AN AMOUNT OF \$153,358, WHICH IS A 2.17% INCREASE FROM LAST YEAR'S BUDGET. THE PROPERTY TAX REVENUE TO BE RAISED FROM NEW PROPERTY ADDED TO THE TAX ROLL THIS YEAR IS \$184,410.



Memorandum July 27, 2020

TO: Mayor and Councilmembers

FROM: Julie Couch, Town Manager

SUBJECT: Proposed FY 2020-21 Budget

Attached you will find the amended budget for FY 19-20 as well as the proposed budget for FY 20-21. Following is a discussion of the budget outlook and the major points included in the proposed budget.

Budget Overview

This year has been one of the more challenging budgets due to the ongoing impact of the COVID-19 pandemic and its impact on revenues and expenditures for both the current fiscal year and in projecting the impact into FY 20-21. This budget is a reflection of that impact and it was prepared with the goal of maintaining services with the uncertainty of economic conditions going into FY 20-21. The tax base is projected to see a slight increase over last year of approximately 2.14% over the tax roll from last year. The increase in the tax base is solely due to the new growth in the tax base of approximately \$53,100,000. The existing tax base saw a reduction of .47%. Below is a comparison of tax base growth over the past five years.

| <u>FY15-16</u> | FY16-17 | <u>FY17-18</u> | <u>FY18-19</u> | FY19-20 |
|----------------|---------|----------------|----------------|---------|
| 7.46% | 10.33% | 11.12% | 10.10% | 5.01% |

The proposed FY20-21 budget conservatively assumes continued impacts from the effect of the pandemic and the associated economic impacts. The proposed budget will maintain existing services with existing personnel. The Town continues to provide one of the lowest tax rates of any full-service city in Collin County that provides both full time fire and police services as well as other town services.

The annual budget is a policy document that sets the financial course for the Town and defines the service priorities for the community. Adopting the budget is a key role of the Town Council. The budget process allows the Town Council the opportunity to balance the needs of the Town against available resources. The development of the budget requires a significant amount of time from the staff and from the Council. The departments submit their proposed budgets, those budgets are reviewed and prioritized in a manner that utilizes available resources with fiscal constraints to achieve the Town's goals. The staff, from the department managers to the management team have scrutinized expenditures, reduced expenditures where possible, and only proposed expenditures that are deemed necessary to ensure that services are maintained.

Economic Picture and Growth

The economic impact of this pandemic in unlike any previous recession or downturn in the economy in that not all cities are experiencing the same conditions. Growth and development have been impacted, but it has not stopped and those cities that have been growing at rapid rates are still experiencing growth. We continue to see building however, builders are more cautious and homes are only being constructed if there is a contract on that home. What is unknown is what the level of construction will look like into FY20-21.

Attached is a breakdown from the Appraisal District which reflects the growth of all of the entities in Collin County. Attached you will find a comparison of tax base and personnel over the past several years.

Active residential construction is occurring in Chamberlain Place, Woodland Farms, Kingdom Estates, Harbor Oaks, Wooded Creek, and Apple Crossing residential developments. Below is a breakdown of residential permits over the past several years:

| 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | <u>2020 – to date</u> |
|------|------|------|------|------|------|------|-----------------------|
| 65 | 37 | 24 | 38 | 69 | 75 | 89 | 69 |

The pandemic significantly affected commercial properties including Lincoln Properties. Sales tax collections for FY19-20 exceeded the sales tax collections for FY18-19 through April, which represented sales tax collections through February. Sales tax collections for May, June and July reflected reductions of -23%, -44% and -3% from sales taxes collected for the same time period in FY18-19. As stores have begun reopening, we are seeing increased activity but the long-term outlook for retail operations could continue to be significantly impacted due to the effects of the pandemic.

There has been limited commercial construction in FY19-20 with the completion of Racetrac and the start of construction on a 100,000 square foot office project in the Center.

Taxes and Rates

Tax Rates and SB2

The state legislature made a number of changes in the methods and rules that apply to setting local tax rates with the passage of SB2 during the last session. Under the previous rules, local governments were required to calculate two rates. The effective rate was intended to reflect a tax rate that would produce the same amount of taxes applied to the new tax values less any new growth. A proposed tax rate that exceeded the effective rate would require the affirmative vote of 60% of the Council. The other rate that was calculated was the rollback rate. This rate reflected a tax rate that did not exceed 8% over the effective M&O rate and the debt rate necessary to pay the annual debt service. If a tax rate was proposed to exceed the rollback rate, a petition could be submitted to require an election to approve or deny the proposed rate. Generally, the effective rate was lower than the rollback rate.

Under SB2 there are now three tax rates that must be calculated for cities under 30,000 population. Below is a discussion of each rate and the process for considering approval of the tax rate.

- 1) The former effective rate is now referred to as the "no new revenue" tax rate. It is calculated in the same manner as before and approval of a tax rate that exceeds the "no new revenue" tax rate must still be approved by 60% of the governing body.
- 2) The second rate is a revision to the former rollback rate and it is referred to as the "voter approval" tax rate. The state reduced the amount of additional revenue that a city could generate under the M&O portion of the tax rate to 3.5% from the previous 8%. In a city that is over 30,000 in population, a tax rate that would exceed the "voter approval" rate would require an automatic election to approve the rate. In a city that is under 30,000 population if the proposed tax rate exceeds the "voter approval" rate but does not exceed the "de minimis" rate, as discussed below, a petition could still be submitted to require an election to approve or deny the proposed rate. Because the amount that the M&O rate may increase is so much lower than it was previously and because the rates are calculated differently, it is very possible that a proposed tax rate could not exceed the "no new revenue" rate but exceed the "voter approval" rate.
- 3) The third tax rate that must be calculated for cities under 30,000 is the "de minimis" tax rate. This rate would allow smaller cities to generate an additional \$500,000 is taxes, however, as outlined above, a petition could still be submitted to require an election to approve or deny the proposed rate. If the proposed tax rate exceeds the "de minimis" rate an election must be held.

There is a provision in the new law that if a disaster declaration has been approved by the Governor for a city in the previous year, the election required above would not be required for a tax rate that did not exceed the previous 8%, rather than the 3.5%. The assumption is that a city that has had a

disaster may have a need for additional revenues to address the impact of the disaster. This year the entire state has been under a disaster declaration so this provision would apply. In order for a city to enact this provision the council would need to approve a resolution so stating the intent.

There are also a number of changes in the time line for adoption of a tax rate, when public hearings must be held, and when tax rates must be adopted.

Determination of the certified tax roll – the Collin County Appraisal District (CCAD) is required to certify a tax roll by July 25. Due to the effects of the pandemic on holding hearings, the number of protests that were filed, and the number of changes in state law that impacted appraisal districts, the final tax roll will likely not be finalized until sometime in mid or late September. For the purposes of setting the tax rate the CCAD has provided a certified estimate. While the roll will change from this estimate, the change wouldn't be significant.

Tax Rate Calculation – We are still in the process of finalizing the tax rate calculation that is completed by the County Tax Assessor. That calculation should be finalized by the end of the week but again we have run the calculation and made some assumptions on the numbers that are still being finalized. Again, while the actual rates will likely differ from these, the changes should not be significant. Below is the current **estimate** of the three tax rates:

| No New Revenue tax rate: | 0.364635 |
|--------------------------|----------|
| Voter Approval tax rate: | 0.352869 |
| De Minimis tax rate: | 0.370492 |

Proposed Tax rate – the tax rate proposed in the budget is the same as the current tax rate - \$0.347156. As reflected above, the proposed rate is less than the "no new revenue" rate and less than the "voter approval" rate. Under the law the tax rate could be increased up to the "voter approval" rate with only a vote of the council. The rate as proposed would not require a public hearing and could be approved by an affirmative vote of a majority of the council. The proposed tax rate provides sufficient revenue to maintain services, but lessens the impact to residents as it would generate less revenue on existing properties than it did last year.

Utility Rates

In 2018, the Town conducted an update review of the Town's water and wastewater rates by Willdan (aka Economist.Com) to determine what adjustments were needed in the water and wastewater rates. Several issues impact the costs in the Water & Wastewater Fund: increases in cost of water purchased and wastewater treatment by North Texas Municipal Water District, increased operating expenses in general, and coverage of debt service in line with the goal of having the Water & Wastewater Fund cover the cost of debt issued for water and sewer purposes. The review was consistent with previous reviews and recommended continued multi-year increases in the water and wastewater rates over the next several years.

There are several factors that are taken into consideration in developing rates and those are to ensure that the Water and Wastewater Fund:

- 1. Is covering current and future operating costs
- 2. Is paying for debt service attributable to the utility system
- 3. Is meeting all coverage and reserve requirements
- 4. Is meeting working capital goals and requirements generally between 60 and 90 days of operating expenses but not less than 60 days per fund balance policy.

The study recommended a series of rate increases to fully meet the goal of transferring all of the water and sewer debt to the utility fund as well as anticipating ongoing increases in services from North Texas. The recommended rate adjustments were as follows:

| FY19-20 - | 10.2% |
|-----------|-------|
| FY20-21 - | 7% |
| FY21-22 - | 3.8% |
| FY22-23 - | 3.8% |
| | |

Last year the rates for water were increased by 2.4% and the sewer rates were increased by 6.8%. Those were pass through increases to cover the rate increases from North Texas. Rates were not increased in accordance with the recommendations in order to better evaluate the full impact of the previous year's increase in a normal weather year.

This year is the last year for the full shift of water and sewer debt to the utility fund. The remaining \$200,000 will not be shifted from the general taxes to the utility fund as it has been in the past, but instead will be used toward the fire station debt service in the general debt service fund. The rate projections recommended a 7% increase for FY20-21. If that rate increase were implemented the utility fund would be fully funded with the loss of the \$200,000 transfer from general taxes.

A rate increase for FY20-21 is not included in the proposed FY20-21 budget. North Texas has notified us that there will be no rate increase for FY20-21. North Texas is aware of the impact of the pandemic and is doing what it can to minimize increases in cost to member and customer cities. The pandemic has also impacted residents and not enacting an increase in rates for FY20-21 would assist residents through the economic impact of the pandemic. The revenues are budgeted conservatively and if a normal weather year is experienced in FY20-21 revenues should cover expenditures. Should the revenues perform as proposed the fund has reserves that protect the fund. The town's policy is to maintain 60 days of working capital in reserves. The estimated ending fund balance even with the use of a portion of the fund balance would maintain 124 days of working capital.

Solid Waste Rates

Under our contract with Republic an automatic 3% increase will be implemented in FY20-21. Typically, the rates would be increased to cover these increases to the Town. The revenue estimate projects some growth in revenues with additional customers. A rate increase is not proposed in

solid waste. Not enacting an increase in rates for FY20-21 would assist residents through the economic impact of the pandemic. Should revenues not grow as projected sufficient fund balance to cover the shortfall.

Fund Balances

The general fund has a projected fund balance of 56% and the water and sewer fund has approximately 124 days of working capital. These levels exceed the town minimum requirements of 25% in the general fund and 60 days in the water and sewer fund.

There is a proposed reduction in fund balance in the FY19-20 amended budget to accommodate the transfer of reserves from the general fund to the capital projects fund to cover the costs planned to come from general fund reserves for the fire station construction. Even with that transfer the general fund will reflect a fund balance of 54%.

Elements of the Budget

Personnel

As discussed, the proposed FY20-21 budget presents what is hopefully a worst-case economic picture. The budget maintains existing personnel but there are no funds to provide for any salary adjustments in FY20-21. Typically, funds are included to provide merit increases under the town's personnel plan. In surveying our comparable cities some are including salary adjustments and some are not. Again, this pandemic is unusual in its impact across cities. While there are no salary adjustments included at this time, we would like to reevaluate conditions in mid-year to review actual revenues and to further evaluate what other cities have enacted. If appropriate and if funds are available at that time a budget amendment may be recommended to provide for salary adjustments.

General Fund

Revenues

As outlined above, the FY20-21 budget as proposed would maintain services but expenditures and revenues are budgeted conservatively as the impact of the pandemic and its effect on revenues is very uncertain. Revenues and expenditures, as projected, are less than anticipated revenues and expenditures for FY19-20 and less than actual revenues and expenditures in FY18-19.

There is a slight increase in property tax revenue that is attributable to the new growth in the tax base. Sales taxes, beverage taxes, building permits, and interest are all projected lower than FY19-20 revenues due to uncertain pandemic impacts. There is a reduction in telecom franchise fees from the actual revenue in FY19-20 due to state legislation that allows companies that have both cable and telecom to eliminate the lowest fees. Intergovernmental income is projected higher for both the amended FY19-20 and the proposed FY20-21 budget. This reflects CARES funds that will be used to cover pandemic related costs for costs in fire and police as well as other general fund expenses related to the pandemic.

Expenses

As mentioned, proposed expenses for FY20-21 are less than expenditures budgeted for FY19-20. One area of reduction in expenses is due to the elimination of payments to Lincoln for the 380 agreement. Should sales taxes remain lower the payment to Lincoln will also be lower. Under the proposed budget those payments would come out of EDC and CDC. Should sales taxes actually increase there may need to be some expenditures from the general fund as well to covert this payment.

There is a proposed transfer in the amended FY19-20 budget of \$100,000 to the vehicle replacement fund. The town received \$140,000 from the sale of surplus fire equipment and the majority of this sale is proposed to be transferred to the replacement fund to continue the goal of building a fund that will provide for the replacement of vehicles.

There are no new programs in the general fund departments. Any cost increases that are included are generally due to outside increases or operational cost increases. Behind each department you will find detail sheets that provide justification for supplemental items that were requested by department heads. Very few items were funded. If they were approved, they are included in the budget.

Water and Sewer Fund

Revenues

As mentioned, revenues are lower than revenues projected in FY19-20 primarily due to the reduction of the \$200,000 transfer from general debt service. Those debt service costs are now fully being paid from utility revenues. There is a slight increase in water revenues tied to growth.

Expenses

The expenses for FY20-21 as proposed are lower than projected expenses in FY19-20 primarily because there are no salary adjustments in FY20-21 are previously outlined.

Debt Service

The debt service fund reflects the addition of the cost of the debt for construction of the fire station. The funding from the TIF and the CDC toward the fire station, the use of the \$200,000 in general debt, and the refunding of some existing debt has allowed the general debt service to remain generally constant. There is no increase in debt service costs even with the addition of the debt for the fire station.

Drainage Fund

The revenues and expenses for FY20-21 are basically flat. The amended FY 19-20 budget reflects the expenditure for the drainage study that was authorized by Council this year.

Solid Waste Fund

There are no increases or changes to this fund.

EDC/CDC Funds

The EDC/CDC Board has a statutory obligation to develop their proposed budget for submission to the Council. The Board has met and they have approved their budgets for your consideration. Their budgets are attached along with the memo outlining the particulars of those budgets.

The revenues for the EDC and the CDC are both lower, in line with projections for sales tax revenues. Expenditures for the EDC and the CDC are projected to be lower than the proposed expenditures for FY19-20 and the actual expenditures for FY18-19. The CDC budget reflects the expenditure of \$100,000 for fire station debt service.

Capital Projects and Equipment

Capital Projects Fund

The construction of the fire station is budgeted in this fund. The transfer from the general fund for cash costs was included in the FY19-20 amended budget. The only other project for this fund is the completion of the updates to the subdivision and zoning ordinance.

Park Dedication Fund

In FY19-20 the town completed the construction of the trail off of Fairview Parkway. There are no planned expenditures for this fund. Once the park plan is updated the Park Board will likely have some recommendations for the council to consider. The update has been delayed due to the pandemic. It was planned to have the plan update completed in FY19-20. It will now happen in FY20-21.

Vehicle/Equipment Fund

The purchase of replacement police car is the only expenditure included in this fund. As discussed previously, a transfer of \$100,000 was included in overall transfers in FY19-20 with the sale of the surplus fire equipment.

Street Construction Fund

In FY 19-20 the town completed the reconstruction of East Stacy Road. Projects included in FY20-21 are the town's participation in the reconstruction of a portion of Orr Road. This project has already been approved by the council. A total of \$200,000 was set aside in FY19-20 to complete landscaping on Stacy Road. This has not been approved as a project by the council to date as planning with the City of Allen was delayed due to the pandemic. The funds are still available and, if that is still the direction of the council, we would plan to work with the City of Allen in FY20-21 to develop a plan for council consideration.

Utility Construction Fund

In FY19-20 the ground storage and the pump station on FM 1378 will be completed. Funds in FY20-21 are allocated to replace the water lines in Farmstead. Funds are also included to add additional fire hydrants per the town's requirements. Additionally, it is planned to repair the water line located at the Hwy 5 water tower where we have experienced 2 major water line breaks. Staff is still in the process of developing cost estimates for that project.

Impact Fee Funds

Funds are included in the roadway and utility impact fee funds to complete an update the town's adopted impact fees. These must be updated by state law.

Fire Donation Fund

In FY19-20 the town partnered with the Friends of Fairview Fire to fully replace the SCBA units. The Fire Donation Fund contributed \$72,000 and the Friends contributed \$50,000. The expenditures for FY20-21 include some equipment replacement and funds for events and awards for the department.

TIF Fund

The TIF Fund includes the expenditure of \$75,000 toward the det service for the fire station. This represents the first expenditure from the TIF Fund.

Relief Fund

This fund is a short-term fund that houses the revenue received from the County for the CARES Act and the expenditure of those funds will be completed in FY20-21.

Other Funds

There are no major changes in the other funds. These include Special Revenue, IT Fund, and Hotel/Motel Fund.

We will be ready to review the budget on Thursday at the work session.



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Budget Policies

The goal for the FY20-21 budget is to maintain existing Town services with existing personnel and to minimize the impact of the pandemic on residents with no increases in rates and fees.



Budget Highlights: General Fund

▶ Proposed Tax Rate, to remain at \$0.347156



Budget Highlights: Utility Fund Rates

NTMWD is estimating no rate increase in rates for FY20-21. Last year the Town increased water and sewer rates, by 2.4% and 6.8% respectively. In FY 20-21 staff is recommending no rate increase for either water or sewer.

➢FY20-21 will be the first year that the Utility Fund will fund its debt payments without a Debt Service Fund transfer.

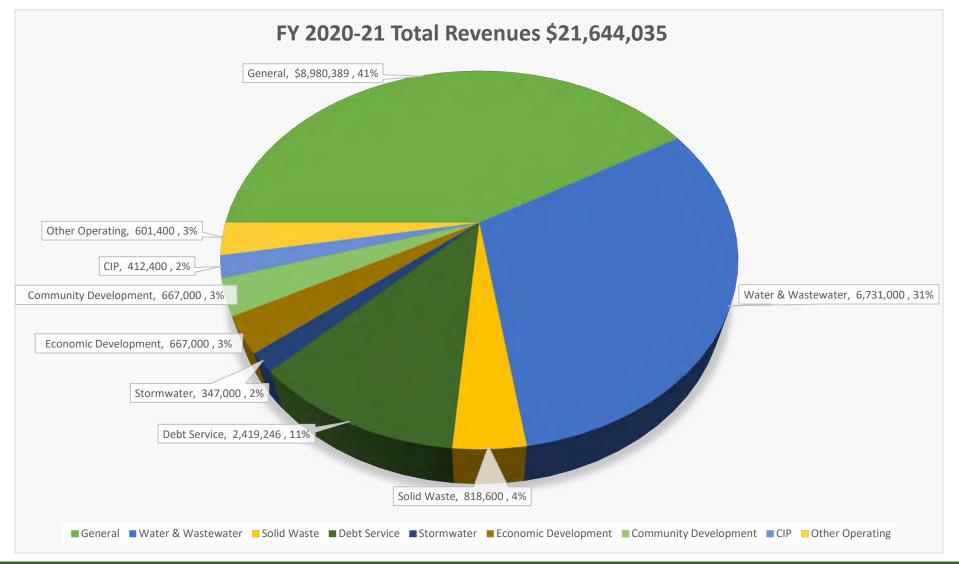


FY 2020-21: Total Revenues and Expenditures (Expenses)

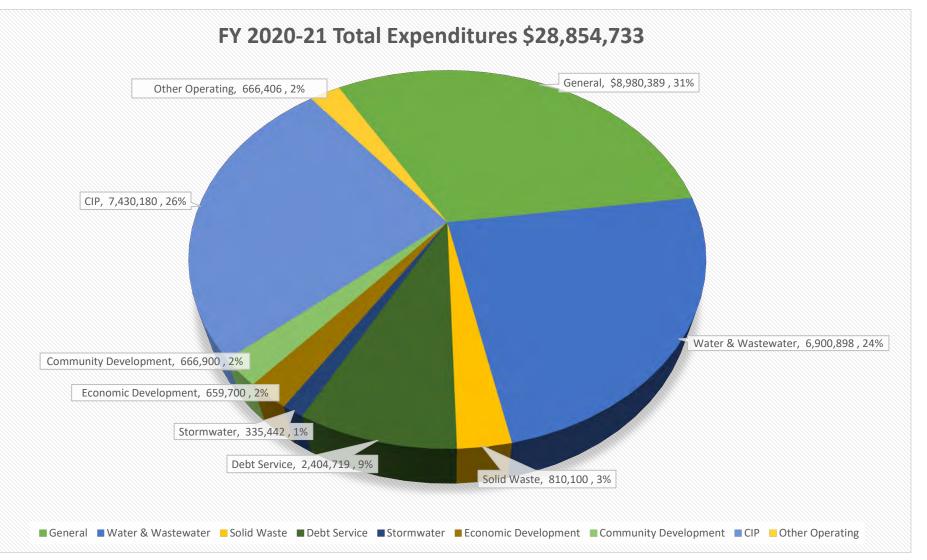
| Fund | Revenues | Expen | ses |
|-----------------------|-----------|---------|-------------|
| General | \$ 8,980 | ,389 \$ | 8,980,389 |
| Water & Wastewater | 6,731 | ,000 | 6,900,898 |
| Solid Waste | 818 | ,600 | 810,100 |
| Debt Service | 2,419 | ,246 | 2,404,719 |
| Stormwater | 347 | ,000 | 335,442 |
| Economic Development | 667 | ,000 | 659,700 |
| Community Development | 667 | ,000 | 666,900 |
| CIP | 412 | ,400 | 7,430,180 |
| Other Operating | 601 | ,400 | 666,406 |
| Subtotal | \$ 21,644 | ,035 \$ | 28,854,733 |
| Internal Transfers | (1,584, | 300) | (1,584,300) |
| Total | \$ 20,059 | ,735 \$ | 27,270,433 |



FY2020-21 Total Revenues



FY2020-21 Total Expenditures

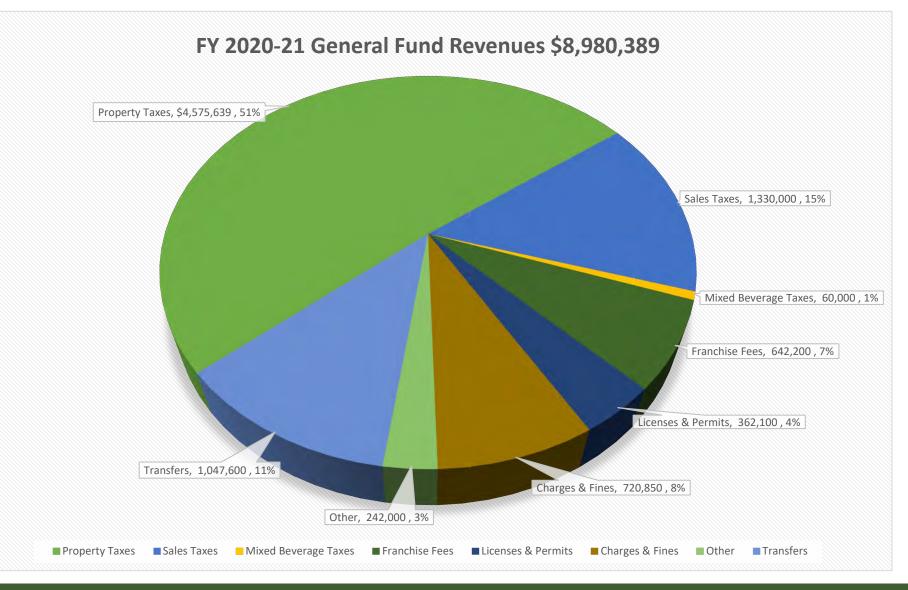


General Fund Revenues

| | Actual | Adopted | EOY Estimate | Proposed | Change-Adopted | to Proposed |
|-----------------------|--------------|--------------|--------------|--------------|----------------|-------------|
| General Fund Revenues | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Amount | Percent |
| Property Taxes | \$4,288,019 | \$4,418,322 | \$4,417,450 | \$4,575,639 | \$157,317 | 3.56% |
| Sales Taxes | 1,666,322 | 1,620,000 | 1,325,000 | 1,330,000 | (290,000) | -17.90% |
| Mixed Beverage Taxes | 73,450 | 76,000 | 56,000 | 60,000 | (16,000) | -21.05% |
| Franchise Fees | 686,911 | 637,000 | 657,000 | 642,200 | 5,200 | 0.82% |
| Licenses & Permits | 419,954 | 388,700 | 461,650 | 362,100 | (26,600) | -6.84% |
| Charges & Fines | 766,917 | 732,550 | 694,350 | 720,850 | (11,700) | -1.60% |
| Other | 618,350 | 419,000 | 661,518 | 242,000 | (177,000) | -42.24% |
| Transfers | 867,600 | 1,067,600 | 837,600 | 1,047,600 | (20,000) | -1.87% |
| Use of Reserves | - | - | - | - | | 0.00% |
| Total Revenues | \$ 9,387,524 | \$ 9,359,172 | \$ 9,110,568 | \$ 8,980,389 | (\$378,783) | -4% |



General Fund Revenues



Senate Bill 2

- Effective January 1, 2020, Senate Bill 2, also known as the Texas Property Tax Reform and Transparency Act of 2019 (SB 2) went into effect. This reforms the system of property taxation; primarily in three ways.
 - 1. It has lowered the tax rate a taxing unit can adopt without voter approval and requiring a mandatory election to go above the lowered rate. (From 8% increase to 3.5%)
 - 2. Makes numerous changes to the procedure by which a city adopts a tax rate.
 - 3. Makes several changes to the property tax appraisal process.

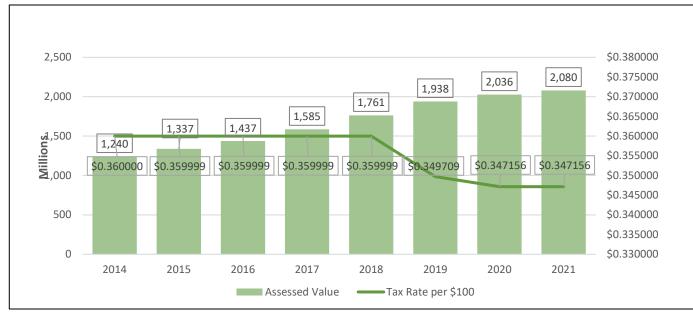
Senate Bill 2 Cont'd.

Terminology

- "Effective Tax Rate" is now known as the "No-New-Revenue Rate"
- "Effective Maintenance and Operations Tax Rate" is now known as the "No-New-Revenue Maintenance and Operations Tax Rate"
- "Rollback Tax Rate" is now known as the "Voter-approval Tax Rate"
- "De Minimus Rate" which was added to S.B. 2 to allow smaller cities some flexibility to adopt a tax rate that generates \$500,000 more in property tax revenue than the previous year.

Property Values and Tax Rates

| Fiscal Year | Assessed Valuation | Percent of Increase | Average Home Value | M&O Rate per \$100 | I&S Rate per \$100 | Tax Rate per \$100 | Average Property Tax |
|--------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------|
| 2013-14 | 1,240,003,029 | 3.09% | 358,952 | 0.216291 | 0.143709 | 0.360000 | 1,292.23 |
| 2014-15 | 1,336,949,720 | 7.82% | 393,458 | 0.221733 | 0.138266 | 0.359999 | 1,416.44 |
| 2015-16 | 1,436,726,297 | 7.46% | 424,559 | 0.225858 | 0.134141 | 0.359999 | 1,528.41 |
| 2016-17 | 1,585,159,271 | 10.33% | 462,770 | 0.227856 | 0.132143 | 0.359999 | 1,665.97 |
| 2017-18 | 1,761,451,183 | 11.12% | 493,150 | 0.231409 | 0.128590 | 0.359999 | 1,775.34 |
| 2018-19 | 1,938,208,515 | 10.03% | 520,479 | 0.227424 | 0.122285 | 0.349709 | 1,820.16 |
| 2019-20 | 2,035,824,569 | 5.07% | 541,564 | 0.230180 | 0.116976 | 0.347156 | 1,880.07 |
| 2020-21 | 2,080,000,000 | 2.17% | 533,000 | 0.240342 | 0.106814 | 0.347156 | 1,850.34 |

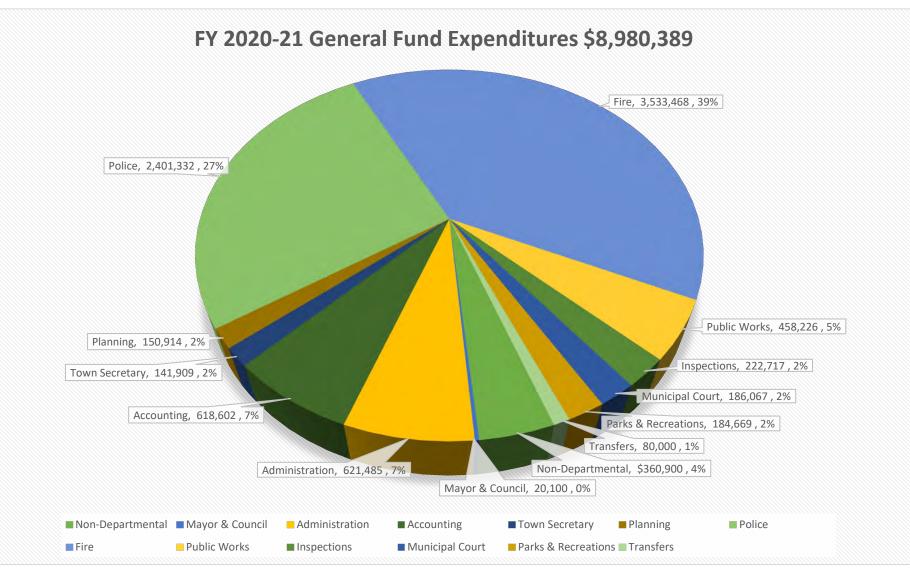


General Fund Expenditures

| General Fund | Actual | Adopted | EOY Estimate | Proposed | Change-Adopte | ed to Proposed |
|---------------------|--------------|--------------|--------------|--------------|---------------|----------------|
| Expenditures | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Amount | Percent |
| Non-Departmental | \$ 864,534 | \$ 1,102,601 | \$ 618,886 | \$ 360,900 | \$ (741,701) | -67.27% |
| Mayor & Council | 18,268 | 22,300 | 12,700 | 20,100 | (2,200) | -9.87% |
| Administration | 588,739 | 607,429 | 589,453 | 621,485 | 14,056 | 2.31% |
| Accounting | 594,746 | 603,123 | 608,237 | 618,602 | 15,479 | 2.57% |
| Town Secretary | 150,635 | 132,550 | 123,329 | 141,909 | 9,360 | 7.06% |
| Planning | 143,943 | 150,821 | 149,674 | 150,914 | 93 | 0.06% |
| Police | 2,323,447 | 2,384,029 | 2,270,872 | 2,401,332 | 17,302 | 0.73% |
| Fire | 3,220,070 | 3,201,533 | 3,426,156 | 3,533,468 | 331,935 | 10.37% |
| Public Works | 464,287 | 454,719 | 450,753 | 458,226 | 3,507 | 0.77% |
| Inspections | 221,428 | 222,823 | 218,095 | 222,717 | (107) | -0.05% |
| Municipal Court | 177,121 | 186,625 | 182,183 | 186,067 | (558) | -0.30% |
| Parks & Recreations | 214,221 | 183,916 | 183,315 | 184,669 | 753 | 0.41% |
| Transfers | 323,644 | 103,000 | 409,000 | 80,000 | (23,000) | 0.00% |
| Total Expenditures | \$ 9,305,082 | \$ 9,355,469 | \$ 9,242,651 | \$ 8,980,389 | \$ (375,081) | -4% |



General Fund Expenditures



General Fund Balance

| General Fund Summary & | Actual | Adopted | EOY Estimate | Proposed |
|--------------------------------|-------------|-------------|--------------|-------------|
| Fund Balance | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2020-21 |
| Beginning Fund Balance | \$5,039,917 | \$5,039,950 | \$5,122,359 | \$4,990,276 |
| Total Revenues | \$9,387,524 | \$9,359,172 | \$9,110,568 | \$8,980,389 |
| Total Expenditures | \$9,305,082 | \$9,355,469 | \$9,242,651 | \$8,980,389 |
| Surplus (Deficit) | \$82,441 | \$3,703 | (\$132,083) | \$0 |
| Audit Adjustments | | | | |
| Unassigned Ending Fund Balance | \$5,122,359 | \$5,043,653 | \$4,990,276 | \$4,990,276 |
| | | | | |
| 90-Day Expenditure Requirement | \$2,326,271 | \$2,338,867 | \$2,310,663 | \$2,245,097 |
| Percentage of Fund Balance | 55% | 54% | 54% | 56% |



Water Rate Structure

No Increase Proposed for Water Rates

| Gallons Used | Current | Proposed |
|---|----------------------|----------|
| Residential | | |
| Base Rate: 0 - 2,000 | \$23.65 | \$23.65 |
| 2,001 - 10,000 | \$5.16 | \$5.16 |
| 10,001 - 20,000 | \$6.44 | \$6.44 |
| 20,001 - 30,000 | \$8.06 | \$8.06 |
| 30,001 - 40,000 | \$8.87 | \$8.87 |
| 40,001 - 50,000 | \$9.75 | \$9.75 |
| Over 50,000 | \$12.94 | \$12.94 |
| Residential-Special | | |
| Detached & Attached single family homes | in which HOA | |
| provides, maintains & manages irrigation of | of all common are | as |
| & exterior lots. Rate Structure for Residen | tial-Special will be | 2 |
| same as Residential above except the top- | tier is over 40,000 |) |
| gallons. | | |
| Commercial | | |
| Base Rate: 0 - 1,000 | \$28.38 | \$28.38 |
| 1,001 - 30,000 | \$6.45 | \$6.45 |
| 30,001 - 40,000 | \$8.19 | \$8.19 |
| Over 40,000 | \$12.93 | \$12.93 |



Wastewater Rate Structure

No Increase Proposed for Sewer Rates

| Gallons Used | Current | Proposed |
|------------------------------------|---------|----------|
| Residential | | |
| Base Rate: 0 - 1,000 | \$26.90 | \$26.90 |
| 1,001 - 12,000 | \$4.50 | \$4.50 |
| Residential w/o Town water service | \$77.46 | \$77.46 |
| Commercial | | |
| Base Rate: 0 - 1,000 | \$40.02 | \$40.02 |
| Each 1,000 | \$4.50 | \$4.50 |



Water & Wastewater Average Bill

| Average Residential Water Usage: 10,000 gallons | | | | | | | | |
|---|----------------------|--------------|----------|--------------|-------|---------|--|--|
| Water Rates | Current Rates | Mont | hly Cost | No Inc | rease | | | |
| Base Rate up to 2,000 gal | \$23.65 | \$ | 23.65 | \$23.65 | \$ | 23.65 | | |
| 2,001 - 10,000 gal | \$5.16/1,000 | \$ | 41.28 | \$5.16/1,000 | \$ | 41.28 | | |
| | | \$ | 64.93 | - | \$ | 64.93 | | |
| Monthly Water Increase | | | | = | \$ | - | | |
| Sewer Rates Current Rates | | Monthly Cost | | No Increase | | | | |
| Base Rate up to 1,000 gal | \$26.90 | | \$26.90 | \$26.90 | | \$26.90 | | |
| 1,001 - 10,000 gal | \$4.50/1,000 | \$ | 40.50 | \$4.50/1,000 | \$ | 40.50 | | |
| | | | \$67.40 | | \$ | 67.40 | | |
| Monthly Sewer Increase | | | | = | \$ | - | | |
| Total Monthly Charges | | \$ | 132.33 | | \$ | 132.33 | | |
| Total Monthly Increase | | | | - | Ś | | | |



Water & Wastewater Fund Revenues

| Water & Wastewater Fund | Actual | Adopted | EOY Estimate | Proposed | Change-Revis | sed to Proposed |
|-------------------------|-------------|-------------|--------------|-------------|--------------|-----------------|
| Revenues | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Amount | Percent |
| Water Sales | \$5,159,717 | \$5,104,640 | \$5,250,000 | \$5,275,000 | \$170,360 | 3.34% |
| Sewer Charges | 1,065,610 | 1,149,035 | 1,150,000 | 1,150,000 | 965 | 0.08% |
| Lease/Rental Income | 233,677 | 199,000 | 200,500 | 200,500 | 1,500 | 0.75% |
| Miscellaneous Income | 85,141 | 63,500 | 115,594 | 80,500 | 17,000 | 26.77% |
| Interest Income | 12,883 | 12,000 | 5,000 | 5,000 | (7,000) | -58.33% |
| Transfers | 190,000 | 220,000 | 220,000 | | | -90.91% |
| Total Revenues | \$6,747,028 | \$6,748,175 | - | - | · · · | -0.25% |



Water & Wastewater Fund Expenses

| Water & Wastewater Fund | Actual Adopted | | EOY Estimate Proposed | | Change-Revised to Proposed | |
|-------------------------|----------------|-------------|-----------------------|-------------|----------------------------|---------|
| Expenses | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2020-21 | Amount | Percent |
| Non-Departmental | \$1,597,908 | \$1,914,135 | \$1,871,862 | \$1,836,389 | (\$77,746) | -4.06% |
| Water Distribution | 3,738,334 | 3,837,987 | 3,894,156 | 3,878,196 | \$40,209 | 1.05% |
| Utility Billing | 130,375 | 129,504 | 138,789 | 138,286 | 8,782 | 6.78% |
| Wastewater | 1,150,772 | 1,041,326 | 1,037,013 | 1,048,027 | 6,701 | 0.64% |
| Total Expenses | \$6,617,390 | \$6,922,952 | \$6,941,820 | \$6,900,898 | (\$22,054) | -0.32% |



Water & Wastewater Fund Cash & Investments

| Water & Wastewater Fund | Actual | Adopted | EOY Estimate | Proposed | |
|------------------------------|----------------|-------------|--------------|-------------|--|
| Cash & Investment Balance | FY 2018-19 | FY 2019-20 | FY 2019-20 | FY 2020-21 | |
| Beginning Cash & Investments | 2,413,588 | 2,115,477 | \$2,543,226 | \$2,542,500 | |
| Total Revenues | 6,747,028 | 6,748,175 | 6,941,094 | 6,731,000 | |
| Total Expenses | 6,617,390 | 6,922,952 | 6,941,820 | 6,900,898 | |
| Net Income (Loss) | \$129,638 | (\$174,777) | (\$726) | (\$169,898) | |
| Non-Cash Adjustments | \$0 | \$0 | \$0 | \$0 | |
| Ending Cash & Investments | \$2,543,226 | \$1,940,700 | \$2,542,500 | \$2,372,603 | |
| | | | | | |
| 60 Days Cash Expenses | \$1,102,898.29 | \$1,153,825 | \$1,156,970 | \$1,150,150 | |
| Excess | \$1,440,328 | \$786,875 | \$1,385,530 | \$1,222,453 | |
| Number Days Excess | 78 | 41 | 72 | 64 | |



Other Operating Funds

| Other Operating Funds | Fund Balance 10/1/2020 | FY 2020-21 Revenues | FY 2020-21 Expenditures | Adjustments | Fund Balance 9/30/2021 |
|--------------------------|---------------------------|------------------------|----------------------------|-------------|---------------------------|
| Solid Waste | \$48,225 | \$818,600 | - | | |
| Debt Service | 367,477 | 2,419,246 | - | 0 | 382,005 |
| Vehicle Replacement Fund | 156,575 | 20,000 | 105,860 | 0 | 70,715 |
| Stormwater | 863,327 | 347,000 | 335,442 | 0 | 874,885 |
| Economic Development | 1,077,807 | 667,000 | 659,700 | 0 | 1,085,107 |
| Community Development | 1,037,062 | 667,000 | 666,900 | 0 | 1,037,162 |
| Court | 205,393 | 21,200 | 27,900 | 0 | 198,693 |
| Technology | 86,101 | 103,200 | 160,600 | 0 | 28,701 |
| Fire Donation | 30,490 | 37,000 | 23,500 | 0 | 43,990 |
| Hotel / Motel | 86,167 | 120,000 | 124,000 | 0 | 82,167 |
| Fairview TIRZ #1 | 803,652 | 300,000 | 75,000 | 0 | 1,028,652 |
| Relief Fund | 149,546 | 0 | 149,546 | 0 | 0 |



Trash Rate Structure

No Increase Proposed for Solid Waste Services

| Republic Services Trash Services | Current | Proposed |
|--------------------------------------|---------|----------|
| Residential | | |
| Regular Trash Collection Services | \$10.96 | \$10.96 |
| Senior Trash Collection Services | \$9.59 | \$9.59 |
| Carry Out - Handicapped Services | \$10.96 | \$10.96 |
| Carry Out - Non-Handicapped Services | \$22.42 | \$22.42 |
| Recycling Services | \$5.50 | \$5.50 |
| Brush/bulk Services | \$1.91 | \$1.91 |
| Town Administrative Fee | \$1.80 | \$1.80 |
| Extra Cart | \$6.91 | \$6.91 |
| | | |
| Monthly Garbage Bill | \$20.17 | \$20.17 |
| Monthly Senior Garbage Bill | \$18.80 | \$18.80 |
| Monthly Handicapped Garbage Bill | \$20.17 | \$20.17 |
| Monthly Non-Handicapped Garbage Bill | \$31.63 | \$31.63 |



Funded Supplemental Items

| Fund | Requested | Funded | Unfunded |
|-----------------------------|-----------|-----------|----------|
| General | \$88,615 | \$3,515 | \$85,100 |
| Vehicle / Equip Replacement | 105,860 | 105,860 | - |
| | | | |
| Total | \$194,475 | \$109,375 | \$85,100 |



Administration

- General Fund Non-Departmental
- Mayor & Council
- Administration
- Town Secretary
- Technology Fund

General Fund Non-Departmental

| | Actual | Adopted Budget | End-of-Year Estimate | Proposed |
|---|--------------------|--------------------|-------------------------|--------------|
| EXPENDITURES | FY 18-19 | FY 19-20 | FY 19-20 | FY 20-21 |
| Personnel Costs - Wages Personnel Costs - Benefits | \$- | \$ | | \$ - |
| Materials & Supplies Purchased Services | - 279,596 | - 224,900 | | - 238,500 |
| Repairs & Maintenance Utility Services | 107,077 8,735 | 100,000 7,400 | 7,400 | 7,400 |
| Fiscal Charges Transfers | 469,127 323,644 | 450,000 103,000 | | |
| Total | \$ 1,188,178 | \$ 1,205,601 | \$ 1,027,886 | \$ 440,900 |

Mayor & Council

MAYOR & COUNCIL

| EXPENDITURES | Actual FY 18-19 | • | Adopted Budget FY 19-20 | | End-of-Year Estimate FY19-20 | | oosed 20-21 |
|-----------------------------------|--------------------|----|----------------------------|----|------------------------------------|----|----------------|
| | | | | | | | |
| Materials & Supplies | 7,002 | | 8,600 | | 6,400 | | 8,600 |
| Purchased Services | 4,921 | | 5,700 | | 5,500 | | 5,700 |
| General & Administrative Services | 6,345 | | 8,000 | | 800 | | 5,800 |
| Total | \$ 18,268 | \$ | 22,300 | \$ | 12,700 | \$ | 20,100 |

NO STAFFING

Administration

ADMINISTRATION

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | | | | | | End-o Estin FY19 | nate | Proposed FY 20-21 |
|-----------------------------------|--------------------|----------------------------|---------|----|---------|------------|--|------------------------|------|----------------------|
| Personnel Costs - Wages | \$ 355,427 | Ś | 354,448 | Ś | 353,585 | \$ 364,327 | | | | |
| Personnel Costs - Benefits | 104,564 | Ŷ | 103,081 | Ŷ | 102,068 | | | | | |
| Materials & Supplies | 10,475 | | 16,400 | | 11,300 | - | | | | |
| Purchased Services | 96,094 | | 104,500 | | 104,900 | 106,900 | | | | |
| General & Administrative Services | 22,178 | | 29,000 | | 17,600 | 29,000 | | | | |
| Total | \$ 588,739 | \$ | 607,429 | \$ | 589,453 | \$ 621,485 | | | | |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|---------------------------|--------------------|----------------------------|------------------------------------|----------------------|
| | 1.00 | 1.00 | 1 00 | 1.00 |
| Town Manager | 1.00 | 1.00 | 1.00 | 1.00 |
| Human Resources Director | 1.00 | 1.00 | 1.00 | 1.00 |
| Assistant to Town Manager | 1.00 | 1.00 | 1.00 | 1.00 |
| Management Intern | - | - | - | - |
| Total | 3.00 | 3.00 | 3.00 | 3.00 |

Town Secretary

TOWN SECRETARY

| EXPENDITURES | Actual FY 18-19 | | Adopted Budget E | | End-of-Year Estimate FY19-20 | | posed 20-21 |
|-----------------------------------|--------------------|--------|------------------|----|------------------------------------|-------|----------------|
| | | | | | | | |
| Personnel Costs - Wages | \$ 50,46 | 50 \$ | 60,988 | \$ | 64,402 | \$ 6 | 54,708 |
| Personnel Costs - Benefits | 15,47 | '3 | 19,012 | | 19,627 | 2 | 20,201 |
| Materials & Supplies | 2,62 | .1 | 1,700 | | 1,700 | | 1,700 |
| Purchased Services | 63,52 | 29 | 36,650 | | 34,400 | 3 | 36,300 |
| General & Administrative Services | 18,56 | 51 | 14,200 | | 3,200 | - | 19,000 |
| Total | \$ 150,63 | \$5 \$ | 132,550 | \$ | 123,329 | \$ 14 | 41,909 |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|---|--------------------|----------------------------|------------------------------------|----------------------|
| Public Relations Coordinator/Town Secretary | 1.00 | 1.00 | 1.00 | 1.00 |
| Total | 1.00 | 1.00 | 1.00 | 1.00 |

Financial Services

- Accounting
- Municipal Court
- Water & Wastewater Non-Departmental
- Utility Billing
- Debt Service Fund
- Hotel/Motel Fund
- Fairview Tax Reinvestment Zone #1 (TIF)

Accounting

ACCOUNTING

| EXPENDITURES | | Actual FY 18-19 | | Adopted Budget FY 19-20 | | f-Year nate 9-20 | Proposed FY 20-21 |
|---|----------|--------------------|----------|----------------------------|----|------------------------|----------------------|
| Personnel Costs - Wages Personnel Costs - Benefits | \$ \$ | 270,227 76,381 | \$ \$ | 268,748 81,775 | \$ | 281,509 75,753 | |
| Materials & Supplies | \$ | 4,100 | \$ | 6,000 | | 5,975 | 4,500 |
| Purchased Services General & Administrative Services | \$ \$ | 195,231 48,808 | \$ \$ | 194,100 52,500 | | 193,500 51,500 | • |
| Total | \$ | 594,746 | \$ | 603,123 | \$ | 608,237 | \$ 618,602 |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|-----------------------------------|--------------------|----------------------------|------------------------------------|----------------------|
| | | | 4.00 | 1.00 |
| Chief Financial Officer | 1.00 | 1.00 | 1.00 | 1.00 |
| Accounting Manager | 1.00 | 1.00 | 1.00 | 1.00 |
| Accountant | 1.00 | 1.00 | 1.00 | 1.00 |
| Accounting Specialist (part-time) | 0.50 | 0.50 | 0.50 | 0.50 |
| Total | 3.50 | 3.50 | 3.50 | 3.50 |

Municipal Court

MUNICIPAL COURT

| | Actual | Adopte | d Budget | End-of-Year Estimate | | Proposed |
|-----------------------------------|------------|----------|----------|-------------------------|---------|------------|
| EXPENDITURES | FY 18-19 | FY 19-20 | | FY1 | 9-20 | FY 20-21 |
| Personnel Costs - Wages | \$ 99,875 | \$ | 98,720 | \$ | 104,071 | \$ 104,698 |
| Personnel Costs - Benefits | 30,293 | | 34,455 | | 28,012 | 28,469 |
| Materials & Supplies | 2,766 | | 3,100 | | 4,600 | 3,400 |
| Purchased Services | 36,958 | | 39,750 | | 37,100 | 39,500 |
| Utility Services | 6,235 | | 7,500 | | 7,500 | 7,500 |
| General & Administrative Services | 994 | | 3,100 | | 900 | 2,500 |
| Total | \$ 177,121 | \$ | 186,625 | \$ | 182,183 | \$ 186,067 |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|---|--------------------|----------------------------|------------------------------------|----------------------|
| Court Administrator Administrative Assistant/Court Clerk | 1.00 1.00 | 1.00 1.00 | 1.00 1.00 | 1.00 1.00 |
| Total | 2.00 | 2.00 | 2.00 | 2.00 |

Water & Wastewater Non-Departmental

| | | | End-of-Year | |
|----------------------------|--------------------------------|------------|-------------|------------|
| | Actual Adopted Budget Estimate | | Estimate | Proposed |
| EXPENSES | FY 18-19 | FY 19-20 | FY 19-20 | FY 20-21 |
| Personnel Costs - Wages | \$- | \$ 38,500 | \$- | \$- |
| Personnel Costs - Benefits | - | 7,173 | | - |
| Materials & Supplies | - | | - | |
| Purchased Services | 92,372 | 86,100 | 89,500 | 88,250 |
| Fiscal Charges | - | | - | |
| Transfers | 750,012 | 730,300 | 430,300 | 696,900 |
| Total | \$ 842,384 | \$ 862,073 | \$ 819,800 | \$ 785,150 |

Utility Billing

UTILITY BILLING

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | | End-of-Year Estimate FY19-20 | | | |
|--|--|----------------------------|---|------------------------------------|---|----|---|
| Personnel Costs - Wages Personnel Costs - Benefits Materials & Supplies Purchased Services Utility Services General & Administrative Services | \$ 37,394 14,970 19,830 47,498 10,046 637 | | 37,609 14,795 20,400 45,700 10,400 600 | | 39,027 14,762 24,200 47,000 13,400 400 | | 39,345 15,641 20,200 49,100 13,400 600 |
| Total | \$ 130,375 | \$ | 129,504 | \$ | 138,789 | \$ | 138,286 |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|---|--------------------|----------------------------|------------------------------------|----------------------|
| Customer Service Representative, Sr. Customer Service Representative | - 1.00 | - 1.00 | - 1.00 | - 1.00 |
| Total | 1.00 | 1.00 | 1.00 | 1.00 |

Debt Service Fund

DEBT SERVICE FUND

STATEMENT OF REVENUES AND EXPENDITURES

| | | | | | End | -of-Year | | |
|------------------------|----|-----------|----|----------------|-----|----------------|------|--------------------|
| | 4 | Actual | | Adopted Budget | | timate | Pro | posed |
| | F۱ | (18-19 | F۱ | (19-20 | FY | ′ 19-20 | FY 2 | 20-21 |
| REVENUES | | | | | | | | |
| Property Taxes | \$ | 2,430,531 | \$ | 2,362,196 | \$ | 2,360,800 | \$ | 2,244,246 |
| Fiscal Revenue | | - | | - | | - | 1 | 75 <i>,</i> 000.00 |
| Total Revenues : | \$ | 2,430,531 | \$ | 2,362,196 | \$ | 2,360,800 | \$ | 2,419,246 |
| EXPENDITURES | | | | | | | | |
| Fiscal Charges | \$ | 2,138,044 | \$ | 2,212,745 | \$ | 2,211,454 | \$ | 2,404,719 |
| Transfers | | 170,000 | | 200,000 | | 200,000 | | - |
| Total Expenditures : | \$ | 2,308,044 | \$ | 2,412,745 | \$ | 2,411,454 | \$ | 2,404,719 |
| NET INCOME | \$ | 122,487 | \$ | (50,550) | \$ | (50,654) | \$ | 14,528 |
| BEGINNING FUND BALANCE | \$ | 295,643 | | 407,363 | | 418,130 | \$ | 367,477 |
| ADJUSTMENTS | | - | | - | | - | | - |
| ENDING FUND BALANCE | \$ | 418,130 | \$ | 356,813 | \$ | 367,477 | \$ | 382,005 |

NO STAFFING IN THIS FUND

Hotel / Motel Fund

HOTEL / MOTEL FUND

STATEMENT OF REVENUES AND EXPENDITURES

| | Actual FY 18-19 | Adopted Budget FY 19-20 | | End-of-Year Estimate FY19-20 | | Proposed FY 20-21 | |
|------------------------|--------------------|----------------------------|---------|------------------------------------|---------|----------------------|--|
| REVENUES | | | | | | | |
| Hotel / Motel Tax | \$ 210,145 | \$ | 190,000 | \$ | 126,000 | \$ 120,000 | |
| Total Revenues : | \$ 210,145 | \$ | 190,000 | \$ | 126,000 | \$ 120,000 | |
| EXPENDITURES | | | | | | | |
| Materials & Supplies | \$ 10,424 | \$ | 10,500 | \$ | 17,500 | \$ 14,000 | |
| Transfers | 130,000 | | 130,000 | | 100,000 | 110,000 | |
| Total Expenditures : | \$ 140,424 | \$ | 140,500 | \$ | 117,500 | \$ 124,000 | |
| NET INCOME | \$ 69,721 | \$ | 49,500 | \$ | 8,500 | \$ (4,000) | |
| BEGINNING FUND BALANCE | \$ 7,946 | \$ | 57,446 | \$ | 77,667 | \$ 86,167 | |
| ADJUSTMENTS | | | | | | | |
| ENDING FUND BALANCE | \$ 77,667 | \$ | 106,946 | \$ | 86,167 | \$ 82,167 | |

NO STAFFING IN THIS FUND

Fairview TIRZ #1

FAIRVIEW TAX REINVESTMENT ZONE (TIF)

STATEMENT OF REVENUES AND EXPENDITURES

| | ctual 18-19 | - | ed Budget 19-20 | Est | of-Year imate 19-20 | posed 20-21 |
|---------------------------------------|--------------------|----|--------------------|-----|---------------------------|-----------------|
| REVENUES | | | | | | |
| Property Taxes | \$ 289,805 | \$ | 311,105 | \$ | 331,608 | \$ 300,000 |
| Total Revenues : | \$ 289,805 | \$ | 311,105 | \$ | 331,608 | \$ 300,000 |
| EXPENDITURES | | | | | | |
| Transfers | - | | - | | - | 75,000 |
| Total Expenditures : | \$ - | \$ | - | \$ | - | \$ 75,000 |
| NET INCOME | \$ 289,805 | \$ | 311,105 | \$ | 331,608 | \$ 225,000 |
| BEGINNING FUND BALANCE ADJUSTMENTS | \$ 182,239 - | \$ | 472,044 | \$ | 472,044 | \$ 803,652 |
| ENDING FUND BALANCE | \$ 472,044 | \$ | 783,149 | \$ | 803,652 | \$ 1,028,652 |

NO STAFFING IN THIS FUND

Development Services

- Planning
- Inspections
- Stormwater Fund

Planning

PLANNING

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | | End-of-Year Estimate FY19-20 | | Proposed FY 20-21 |
|--|---|----------------------------|--|------------------------------------|--|--------------------------|
| Personnel Costs - Wages Personnel Costs - Benefits Materials & Supplies Purchased Services General & Administrative Services | \$ 111,893 29,984 607 913 545 | \$ | 111,635 29,386 2,100 4,700 3,000 | \$ | 115,863 29,611 1,900 1,300 1,000 | 30,294 1,700 2,300 |
| Total | \$ 143,943 | \$ | 150,821 | \$ | 149,674 | \$ 150,914 |
| STAFFING | Actual FY 18-19 | Adopted FY 19 | - | End-of Estin FY19 | nate | Proposed FY 20-21 |
| Planning Manager | 1.00 | | 1.00 | | 1.00 | 1.00 |
| Total | 1.00 | | 1.00 | | 1.00 | 1.00 |

Inspections

INSPECTIONS

| EXPENDITURES | | Actual FY 18-19 | | Adopted Budget FY 19-20 | | f-Year nate 9-20 | Proposed FY 20-21 | |
|-----------------------------------|----|--------------------|----|----------------------------|----|------------------------|----------------------|--|
| Personnel Costs - Wages | Ś | 106,494 | \$ | 140,174 | \$ | 146,749 | \$ 147,272 | |
| Personnel Costs - Benefits | | 31,491 | | 42,289 | | 42,596 | | |
| Materials & Supplies | | 3,430 | | 2,660 | | 3,450 | • | |
| Purchased Services | | 72,997 | | 32,700 | | 23,500 | 26,000 | |
| Repairs & Maintenance | | 5,036 | | 800 | | 1,000 | 800 | |
| General & Administrative Services | | 1,980 | | 4,200 | | 800 | 2,300 | |
| Total | \$ | 221,428 | \$ | 222,823 | \$ | 218,095 | \$ 222,71 | |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|--------------------|--------------------|----------------------------|------------------------------------|----------------------|
| Building Official | - | 1.00 | 1.00 | 1.00 |
| Building Inspector | 1.00 | - | - | - |
| Permit Technician | 1.00 | 1.00 | 1.00 | 1.00 |
| Total | 2.00 | 2.00 | 2.00 | 2.00 |

Stormwater Fund

| | Act FY 18 | | Adopted FY 1 | - | End-of Estin FY19 | nate | Propos FY 20- | |
|-----------------------------------|--------------|----------|-----------------|---------|-------------------------|----------|------------------|---------|
| REVENUES | | | | | | | | |
| Stormwater Charges | | 324,566 | | 334,000 | | 339,000 | | 345,000 |
| Fiscal Revenue | | - | | - | | 12,000 | | 2,000 |
| Total Revenues : | \$ | 324,566 | \$ | 334,000 | \$ | 351,000 | \$ | 347,000 |
| EXPENDITURES | | | | | | | | |
| Personnel Costs - Wages | \$ | 143,293 | \$ | 139,020 | \$ | 142,727 | \$ | 144,720 |
| Personnel Costs - Benefits | | 39,258 | | 37,797 | | 38,214 | | 39,722 |
| Materials & Supplies | | 1,259 | | 1,200 | | 1,800 | | 1,200 |
| Purchased Services | | 14,940 | | 11,400 | | 11,500 | | 11,400 |
| Repairs & Maintenance | | 75,372 | | 65,300 | | 175,500 | | 61,300 |
| General & Administrative Services | | 1,047 | | 2,100 | | 400 | | 1,000 |
| Transfers | | 60,600 | | 75,500 | | 75,500 | | 76,100 |
| Total Expenses: | \$ | 335,769 | \$ | 332,317 | \$ | 445,640 | \$ | 335,442 |
| NET INCOME | \$ | (11,203) | \$ | 1,683 | \$ | (94,640) | \$ | 11,558 |
| BEGINNING FUND BALANCE | \$ | 960,985 | \$ | 966,433 | \$ | 957,966 | \$ | 863,326 |
| AUDIT ADJUSTMENTS | \$ | 8,184 | | | | | | |
| ENDING FUND BALANCE | \$ | 957,966 | \$ | 968,116 | \$ | 863,326 | \$ | 874,884 |
| | | | | | End-of | | | |
| | Act | | Adopted | - | Estin | | Propos | |
| STAFFING | FY 18 | | FY 1 | | FY19 | | FY 20- | 21 |
| Town Engineer | 0. | 5 | 0. | .5 | 0. | 5 | 0.5 | |
| Engineer in Training | 1 | | 1 | L | 1 | | 0 | |
| Civil Engineer | C |) | (| | 0 | | 1 | |
| Total | | 1.50 | | 1.50 | | 1.50 | | 1.50 |

Public Safety

- Police
- Fire

Police

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|---|--|---|------------------------------------|---|
| Personnel Costs - Wages Personnel Costs - Benefits Materials & Supplies Purchased Services Repairs & Maintenance Utility Services General & Administrative Services Capital Outlay | \$ 1,306,962 410,094 173,509 385,411 20,720 - 16,632 10,119 | \$ 1,445,145 444,284 85,200 359,800 23,800 800 25,000 | 408,484 79,300 | \$ 1,440,717 453,515 81,400 375,100 25,200 400 25,000 |
| Total | \$ 2,323,447 | \$ 2,384,029 | \$ 2,270,872 | \$ 2,401,332 |
| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
| Police Chief Sergeant Corporal Police Officer Police Officer (SRO) | 1.00 2.00 3.00 12.00 - | 1.00 3.00 3.00 11.00 | 1.00 3.00 3.00 11.00 - | 1.00 3.00 3.00 11.00 |
| Total | 18.00 | 18.00 | 18.00 | 18.00 |

Police

Supplemental Requests:

Personal Protection Equipment \$19,460

Supplemental Funded:

None

Fire

| | | | | End-of-Year | | |
|-----------------------------------|--------------|---------|-----------------------|--------------|--------------|--|
| | Actual | Adopted | Budget | Estimate | Proposed | |
| EXPENDITURES | FY 18-19 | FY 19 | -20 | FY19-20 | FY 20-21 | |
| | ¢ 2.051.070 | ė | | ¢ 2 250 442 | ¢ 2 264 477 | |
| Personnel Costs - Wages | \$ 2,051,978 | \$ | 2,052,544 | | \$ 2,261,177 | |
| Personnel Costs - Benefits | 619,488 | | 594,739 | | 708,441 | |
| Materials & Supplies | 132,920 | | 165,150 | | 162,750 | |
| Purchased Services | 194,326 | | 206,500 | 207,360 | 211,900 | |
| Repairs & Maintenance | 154,060 | | 110,500 | 147,200 | 118,500 | |
| General & Administrative Services | 67,298 | | 72,100 | 64,700 | 70,700 | |
| Total | \$ 3,220,070 | \$ | 3,201,533 | \$ 3,426,156 | \$ 3,533,468 | |
| | | | | End-of-Year | | |
| | Actual | Adopted | opted Budget Estimate | | Proposed | |
| STAFFING | FY 18-19 | FY 19 | -20 | FY19-20 | FY 20-21 | |
| Fire Chief | 1.00 | | 1.00 | 1.00 | 1.00 | |
| Fire Marshall | - | | 1.00 | 1.00 | 1.00 | |
| Fire Captain | 6.00 | | 6.00 | 6.00 | 6.00 | |
| Engineer | 4.00 | | 5.00 | 5.00 | 5.00 | |
| Firefighter | 9.00 | | 9.00 | 9.00 | 12.00 | |
| Part-time Firefighter | 15.00 | | 16.00 | 16.00 | 11.00 | |
| Total | 35.00 | | 38.00 | 38.00 | 36.00 | |

Fire

Supplemental Requests:

- > ESO Inspections & Properties Software \$3,015
- > Vehicle Maintenance \$17,200
- > Station #2 Bay Floor \$25,000
- > TX Fire Chiefs Best Practices Program \$500
- > Wildlife Equipment \$4,860
- Rope Equipment \$2,400
- Swift Water Rescue Training & Equipment \$2,960
- Line Pressure Gauge / Valve \$3,230
- > REALITi360 Training monitor & CPR Module \$9,990
- Supplemental Funded:
 - ESO Inspections & Properties Software \$3,015
 - > TX Fire Chiefs Best Practices Program \$500

Public Works

- Public Works
- Water Distribution
- Wastewater

Public Works

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | | End-of- Estim FY19- | ate | Prope FY 20 | |
|--|--|----------------------------|---|---------------------------|---|----------------|---|
| Personnel Costs - Wages Personnel Costs - Benefits Materials & Supplies Purchased Services Repairs & Maintenance | \$ 58,870 19,540 278,402 28,823 40,355 | \$ | 57,237 19,032 306,550 50,400 19,000 | \$ | 58,894 18,959 309,700 34,200 27,000 | \$ | 58,966 19,460 306,400 50,900 20,000 |
| General & Administrative Services Capital Outlay | 1,210 37,088 | | 2,500 | | 2,000 - | | 2,500 |
| Total | \$ 464,287 | \$ | 454,719 | \$ | 450,753 | \$ | 458,226 |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|--------------------------|--------------------|----------------------------|------------------------------------|----------------------|
| Code Enforcement Officer | 1.00 | 1.00 | 1.00 | 1.00 |
| Total | 1.00 | 1.00 | 1.00 | 1.00 |

Water Distribution

| | Actual | Adopted Budget | End-of-Year Estimate | Proposed | |
|-----------------------------------|--------------|----------------|-------------------------|-----------------|--|
| EXPENDITURES | FY 18-19 | FY 19-20 | FY19-20 | FY 20-21 | |
| Personnel Costs - Wages | \$ 479,382 | \$ 552,989 | \$ 583,101 | \$ 604,127 | |
| Personnel Costs - Benefits | 184,946 | 210,653 | 215,005 | 239,369 | |
| Materials & Supplies | 2,792,619 | 2,830,145 | 2,838,600 | 2,834,300 | |
| Purchased Services | 85,976 | 86,200 | 94,750 | 84,600 | |
| Repairs & Maintenance | 169,734 | 100,100 | 103,300 | 89 <i>,</i> 500 | |
| Utility Services | 17,790 | 16,400 | 19,300 | 19,800 | |
| General & Administrative Services | 4,888 | 6,500 | 5,100 | 6,500 | |
| Capital Outlay | 3,000 | 35,000 | 35,000 | - | |
| Total | \$ 3,738,334 | \$ 3,837,987 | \$ 3,894,156 | \$ 3,878,196 | |
| | | | End-of-Year | | |
| | Actual | Adopted Budget | Estimate | Proposed | |
| STAFFING | FY 18-19 | FY 19-20 | FY19-20 | FY 20-21 | |
| Town Engineer | 0.50 | 0.50 | 0.50 | 0.50 | |
| Public Works Manager | 1.00 | 1.00 | 1.00 | 1.00 | |
| Maintenance Team lead | - | - | - | 1.00 | |
| Maintenance Operator | 1.00 | 1.00 | 1.00 | 1.00 | |
| Maintenance Worker Skilled | 2.00 | 2.00 | 2.00 | 4.00 | |
| Maintenance Worker | 5.00 | 5.00 | 7.00 | 4.00 | |
| Total | 9.50 | 9.50 | 11.50 | 11.50 | |

Wastewater

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|----------------------------|--------------------|----------------------------|------------------------------------|----------------------|
| Personnel Costs - Wages | \$ 36,032 | \$ 3 | 6,091 \$ 38,75 | 5 \$ 38,809 |
| Personnel Costs - Benefits | 15,287 | | 4,435 15,15 | |
| Materials & Supplies | 1,237 | | 1,600 90 | 1,250 |
| Purchased Services | 40,120 | 3 | 0,700 33,70 | 33,700 |
| Repairs & Maintenance | 16,394 | 3 | 5,000 25,000 | 35,000 |
| Utility Services | 1,041,703 | 92 | 3,500 923,50 | 923,500 |
| Total | \$ 1,150,772 | \$ 1,04 | 1,326 \$ 1,037,013 | 3 \$ 1,048,027 |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|--------------------|--------------------|----------------------------|------------------------------------|----------------------|
| Maintenance Worker | 1.00 | 1.00 | 1.00 | 1.00 |
| Total | 1.00 | 1.00 | 1.00 | 1.00 |

Quality of Life

- Parks & Recreation
- Fairview Economic Development Corporation
- Fairview Community Development Corporation

Parks & Recreation

| EXPENDITURES | Actual FY 18-19 | Adopted Budget FY 19-20 | | End-of-Year Estimate FY19-20 | | Proposed FY 20-21 | |
|-----------------------------------|--------------------|----------------------------|---------|------------------------------------|---------|----------------------|--|
| Personnel Costs - Wages | \$ 114,234 | \$ | 111,133 | \$ | 112,985 | \$ 113,012 | |
| Personnel Costs - Benefits | 37,804 | | 36,483 | | 36,580 | 37,057 | |
| Materials & Supplies | 4,824 | | 5,100 | | 4,600 | 5,300 | |
| Purchased Services | 2,862 | | 2,700 | | 3,050 | 2,800 | |
| Repairs & Maintenance | 25,587 | | 27,500 | | 26,100 | 26,000 | |
| General & Administrative Services | - | | 1,000 | | - | 500 | |
| Capital Outlay | 28,909 | | - | | - | - | |
| Total | \$ 214,221 | \$ | 183,916 | \$ | 183,315 | \$ 184,669 | |

| STAFFING | Actual FY 18-19 | Adopted Budget FY 19-20 | End-of-Year Estimate FY19-20 | Proposed FY 20-21 |
|---|--------------------|----------------------------|------------------------------------|----------------------|
| Grounds Maintenance Worker Event Coordinator | 1.00 1.00 | 1.00 1.00 | 1.00 1.00 | 1.00 1.00 |
| Total | 2.00 | 2.00 | 2.00 | 2.00 |

Fairview EDC Fund

| | | | | | End-of- | Year | | |
|-----------------------------------|-------|-----------|------|------------|---------|-----------|-------|----------------|
| | Actu | ial | Adop | ted Budget | Estim | ate | Propo | sed |
| | FY 18 | -19 | F | Y 19-20 | FY19- | 20 | FY 20 | -21 |
| REVENUES | | | | | | | | |
| Sales & Use Taxes | \$ | 833,161 | \$ | 780,000 | \$ | 700,000 | \$ | 665,000 |
| Interest Income | | 23,494 | | 15,000 | | 9,200 | | 2,000 |
| Total Revenues : | \$ | 856,655 | \$ | 795,000 | \$ | 709,200 | \$ | 667,000 |
| EXPENDITURES | | | | | | | | |
| Personnel Costs - Wages | \$ | 38,010 | \$ | - | \$ | - | \$ | - |
| Personnel Costs - Benefits | | 10,336 | | - | | - | | - |
| Materials & Supplies | | 58,252 | | 62,000 | | 31,600 | | 38,500 |
| Purchased Services | | 106,037 | | 119,500 | | 109,700 | | 126,000 |
| General & Administrative Services | | 20,205 | | 28,000 | | 5,000 | | 5,000 |
| Fiscal Charges | | 590,450 | | 550,000 | | 550,000 | | 490,000 |
| Transfers | | 300 | | 200 | | 200 | | 200 |
| Total Expenses: | \$ | 823,589 | \$ | 759,700 | \$ | 696,500 | \$ | 659,700 |
| | Ś | 33,066 | \$ | 35,300 | Ś | 12,700 | Ś | 7,300 |
| BEGINNING FUND BALANCE | \$ | 1,032,041 | - | 1,048,972 | \$: | 1,065,107 | \$ | , 1,077,807 |
| ADJUSTMENTS | | , , | | , , | | , , | · | , , |
| ENDING FUND BALANCE | \$ | 1,065,107 | \$ | 1,084,272 | \$: | 1,077,807 | \$: | 1,085,107 |
| | | | | | End-of- | Year | | |
| | Actu | ial | Adop | ted Budget | Estim | ate | Propo | sed |
| STAFFING | FY 18 | FY 18-19 | | Y 19-20 | FY19-20 | | FY 20 | -21 |
| Economic Development Manager | 1 | | 0 | | 0 | | 0 | |
| Executive Assistant | 0 | | | 0 | 0 | | 0 | |
| Total | | 1.00 | | - | | - | | - |

Fairview CDC Fund

| | | | End-of-Year | | |
|-----------------------------------|--------------|----------------|----------------|--------------|--|
| | Actual | Adopted Budget | Estimate | Proposed | |
| | FY 18-19 | FY 19-20 | FY19-20 | FY 20-21 | |
| REVENUES | | | | | |
| Sales & Use Taxes | \$ 833,161 | \$ 780,00 | 0 \$ 700,000 | \$ 665,000 | |
| Interest Income | 26,686 | 15,00 | 0 9,000 | 2,000 | |
| Total Revenues : | \$ 859,847 | \$ 795,00 | 0 \$ 709,000 | \$ 667,000 | |
| EXPENDITURES | | | | | |
| Personnel Costs - Wages | \$ 38,010 | \$ | - \$ - | \$ - | |
| Personnel Costs - Benefits | 10,335 | | | - | |
| Materials & Supplies | 23,242 | 30,40 | 0 15,400 | 22,300 | |
| Purchased Services | 14,767 | 81,90 | 0 63,500 | 28,400 | |
| General & Administrative Services | 43,695 | 44,00 | 0 31,500 | 26,000 | |
| Fiscal Charges | 590,450 | 550,00 | 0 550,000 | 490,000 | |
| Transfers | 300,300 | 20 | 0 200 | 100,200 | |
| Total Expenditures: | \$ 1,020,800 | \$ 706,50 | 0 \$ 660,600 | \$ 666,900 | |
| NET INCOME | \$ (160,953) | \$ 88,50 | 0 \$ 48,400 | \$ 100 | |
| BEGINNING FUND BALANCE | \$ 1,149,615 | \$ 970,15 | 0 \$ 988,662 | \$ 1,037,062 | |
| ADJUSTMENTS | | | | | |
| ENDING FUND BALANCE | \$ 988,662 | \$ 1,058,65 | 0 \$ 1,037,062 | \$ 1,037,162 | |
| | | | End-of-Year | | |
| | Actual | Adopted Budget | Estimate | Proposed | |
| STAFFING | FY 18-19 | FY 19-20 | FY19-20 | FY 20-21 | |
| Economic Development Manager | 1 | 0 | 0 | 0 | |
| Executive Assistant | 0 | 0 | 0 | 0 | |
| Total | 1.00 | - | - | - | |

Tax Rate Comparison

2020 TAX YEAR

Adopted Tax Rate : \$0.347156

- O&M Rate : \$0.230180

- I&S Rate : \$0.116976

Effective Rate: \$0.347156

Rollback Rate : \$0.356597

2021 TAX YEAR

Tax Rate : \$0.347156*

- O&M Rate : \$0.240342*

- I&S Rate: \$0.106814

No-New Revenue Rate : \$0.367130

Voter Approval Tax Rate : \$0.354573

Voter App Rate (Under Disaster Declaration): \$0.365345

De-Minimus Rate: \$0.372315

*Proposed