Town of Fairview

Monthly Financial Report

For the period August 31, 2022



Background

- Report is prepared for the following funds:
 - General Fund
 - Water & Sewer Fund
 - Solid Waste Fund
 - Debt service Fund
 - Stormwater Fund
 - Fairview EDC & CDC Funds
- This report covers the eleventh month of FY21-22 (or 92% of the budget)

General Fund - Revenues

- Revenue Collections for the eleventh month:
 - \$9,390,904 or 98% of the total annual budget.
- Revenue Collection is \$714,911 more than last fiscal year.



General Fund - Expenditures

- Expenditures for the eleventh month:
 - \$8,382,072 or 88% of the total annual budget.
- Expenditures are \$250,267 more last fiscal year.



General Fund Revenues August 2022 (92% of the Fiscal Year)

Revenues:

Property Taxes
Sales & Use Taxes
Mixed Beverage Tax
Franchises
Licenses & Permits
Charges for Service
Fines & Fees
Investment Income
Miscellaneous
Transfer from Water & Sewer Fund
Transfer from Hotel/Motel Fund
Transfer from Court Fund

Total Revenues

| | | Year to Da | te General Fund Rey | venues | |
|---|--------------|--------------|---------------------|-------------------------------------|---------------------|
| | Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
| F | Y 21-22 | August 22 | August 21 | | |
| | \$ 5,078,565 | \$ 5,131,942 | \$ 4,672,505 | \$ 459,437 | 101.1% |
| | 1,580,000 | 1,776,934 | 1,561,364 | 215,570 | 112.5% |
| | 75,000 | 93,163 | 84,807 | 8,356 | 124.2% |
| | 610,000 | 489,547 | 448,931 | 40,616 | 80.3% |
| | 338,600 | 389,754 | 527,296 | (137,542) | 115.1% |
| | 276,000 | 363,096 | 309,785 | 53,311 | 131.6% |
| | 370,600 | 349,154 | 350,588 | (1,434) | 94.2% |
| | 25,000 | 102,085 | 25,187 | 76,898 | 408.3% |
| | 410,100 | 153,279 | 153,580 | (301) | 37.4% |
| | 685,000 | 513,750 | 513,750 | - | 75.0% |
| | 37,600 | 28,200 | 28,200 | - | 75.0% |
| | 110,000 | <u>-</u> | <u>-</u> | <u>.</u> | 0.0% |
| | 15,000 | <u>-</u> | <u>-</u> | | 0.0% |
| | \$ 9,611,465 | \$ 9,390,904 | \$ 8,675,993 | \$ 714,911 | 97.7% |



General Fund Expenditures August 2022 (92% of the Fiscal Year)

Expenditures: Mayor & Council Administration Accounting Town Secretary Planning & Zoning Police Fire **Public Works** Inspections **Municipal Court** Parks & Recreation Non-Departmental Transfer to Technology Fund

Total Expenditures

| | Year to Date General Fund Expenditures | | | | | | | |
|----|--|------|-----------|------|-----------|-----|----------------------------|---------------------------|
| Bu | Budget | | ıt Year | Prio | r Year | Las | nnce vs. t Year (UF) | % Actual Spent yr to Date |
| FY | 21-22 | Augu | st 22 | Aug | ust 21 | | | |
| \$ | 21,300 | \$ | 13,968 | \$ | 10,763 | \$ | (3,205) | 65.6% |
| | 628,899 | | 542,368 | | 538,666 | | (3,702) | 86.2% |
| | 635,425 | | 578,373 | | 548,277 | | (30,096) | 91.0% |
| | 139,847 | | 123,290 | | 119,040 | | (4,250) | 88.2% |
| | 155,013 | | 142,445 | | 135,998 | | (6,447) | 91.9% |
| | 2,512,437 | | 2,255,946 | | 2,245,938 | | (10,008) | 89.8% |
| | 3,503,479 | | 3,481,064 | | 3,223,145 | | (257,919) | 99.4% |
| | 515,423 | | 279,601 | | 375,463 | | 95,862 | 54.2% |
| | 234,461 | | 214,454 | | 200,230 | | (14,224) | 91.5% |
| | 169,603 | | 163,679 | | 147,273 | | (16,406) | 96.5% |
| | 192,199 | | 134,593 | | 173,572 | | 38,979 | 70.0% |
| | 706,016 | | 452,290 | | 413,440 | | (38,850) | 64.1% |
| | 160,000 | | <u>-</u> | | <u>-</u> | | <u>-</u> | 0.0% |
| \$ | 9,574,102 | \$ | 8,382,072 | \$ | 8,131,805 | \$ | (250,267) | 87.5% |



Water and Sewer

- Revenue Collections for the eleventh month:
 - \$7,627,210 or 108% of the total annual budget.
- Revenue Collections are \$1,997,493 more than last fiscal year.
- Water revenue increased by; \$1,745,506 and sewer revenue increased by \$203,200 as compared to last year at this time.
- Expenditures for the eleventh month:
 - \$6,273,475 or 85% of the total annual budget.
- Expenditures are \$261,539 more than last fiscal year.



Utility Fund Revenues/Expenditures August 2022 (92% of the Fiscal Year)

Revenues:

Water Service
Sewer Service
Tower Lease
Investment Income
Miscellaneous
Transfers
Total Revenues

Expenses:

Water Department
Utilities
Sewer Department
Debt Service
General Fund Franchise Fee
Transfer to General Fund
Non-Departmental
Total Expenses

| | Year to D | ate Utility Fund Revenu | es | |
|--------------|--------------|--------------------------|-------------------------------------|------------------------|
| Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
| FY 21-22 | August 22 | August 21 | 1/(01) | to Dute |
| \$ 5,300,000 | \$ 5,987,659 | \$ 4,242,153 | \$ 1,745,506 | 113.0% |
| 1,300,000 | 1,304,053 | 1,100,853 | 203,200 | 100.3% |
| 200,500 | 155,760 | 199,971 | (44,211) | 77.7% |
| 300 | 2,871 | 269 | 2,602 | 956.9% |
| 87,500 | 161,867 | 71,471 | 90,396 | 185.0% |
| 190,000 | 15,000 | 15,000 | <u>.</u> | 7.9% |
| \$ 7,078,300 | \$ 7,627,210 | \$ 5,629,717 | \$ 1,997,493 | 107.8% |
| | Year to Dat | te Utility Fund Expendit | ures | |

| Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
|--------------|--------------|--------------|-------------------------------------|---------------------|
| FY 21-22 | August 22 | August 21 | | |
| \$ 3,986,514 | \$ 3,598,648 | \$ 3,317,338 | \$ (281,310) | 90.3% |
| 183,143 | 169,743 | 144,393 | (25,350) | 92.7% |
| 1,185,005 | 879,864 | 925,900 | 46,036 | 74.2% |
| 1,055,593 | 1,055,550 | 1,051,218 | (4,332) | 100.0% |
| 345,000 | 258,750 | 258,750 | <u>-</u> | 75.0% |
| 340,000 | 255,000 | 255,000 | <u>-</u> | 75.0% |
| 289,806 | 55,920 | 59,337 | 3,417 | 19.3% |
| \$ 7,385,061 | \$ 6,273,475 | \$ 6,011,936 | \$ (261,539) | 84.9% |



Utility Billing Information

| Report Period | Active Accounts | New Utility Accounts | Monthly Billing Total | Monthly Gallons Billed (in 1,000's) |
|------------------|--------------------|-------------------------|--------------------------|--|
| August 2021 | 3,929 | 40 | 844,929 | 99,448 |
| August 2022 | 3,960 | 34 | 1,310,497 | 145,469 |
| Increase | | | | |
| (Decrease) | 31 | (6) | 465,568 | 46,021 |



Sales Tax Analysis

- Sales Tax Collections year to date-FY22 (Town, EDC and CDC):
 - \$3,857,331: This amount is an increase of \$445,102 or 13% from last FY at this time.
- Sales Tax Collections August 2022-June Sales (Town, EDC and CDC):
 - \$349,430: This amount is a decrease of \$13,195 or 3.6% less than August 2021.
- Sales Tax Collections September 2022-July Sales (Town, EDC and CDC):
 - \$303,464: This amount is an increase of \$13,963 or 4.8% more than September 2021.

Sales Tax – 2% General Fund/EDC/CDC

| | FY2022 | FY2021 | FY2020 | FY2019 |
|-----------|--------------------------|------------------|------------------|------------------|
| | <u> Oct 21 - Sept 22</u> | Oct 20 - Sept 21 | Oct 19 - Sept 20 | Oct 18 - Sept 19 |
| | | | | |
| October | 274,115 | 228,979 | 212,967 | 222,793 |
| November | 309,829 | 291,892 | 323,364 | 323,767 |
| December | 292,392 | 227,941 | 260,172 | 236,825 |
| January | 344,893 | 251,699 | 263,247 | 281,942 |
| February | 477,658 | 417,850 | 508,935 | 503,846 |
| March | 261,307 | 239,829 | 231,238 | 200,858 |
| April | 240,366 | 198,459 | 224,712 | 222,650 |
| May | 334,010 | 308,087 | 240,395 | 314,985 |
| June | 329,494 | 279,927 | 135,020 | 244,863 |
| July | 340,373 | 315,440 | 221,412 | 229,117 |
| August | 349,430 | 362,625 | 291,739 | 331,631 |
| September | <u>303,464</u> | <u>289,501</u> | 226,609 | 229,596 |
| Total | <u>3,857,331</u> | 3,412,229 | 3,139,810 | 3,342,873 |



Fund Summaries

| | Combined Revenue & Expenditure Report | | | | | | | | |
|--------------|---------------------------------------|--------------|-------|-----------|----|-----------|--------------|-----------|-------------|
| | | | | | | | Variance vs. | | |
| | | | | | | | | Year | % Actual yr |
| | | Budget | Curre | ent Year | La | ast Year | F/(UF) | | to Date |
| Solid Waste | FY | 21-22 | Aug | gust 22 | Aı | ugust 21 | | | |
| Revenue | \$ | 856,000 | \$ | 776,044 | \$ | 722,391 | \$ | 53,653 | 90.7% |
| Expenses | | 845,100 | | 736,776 | | 706,986 | | (29,790) | 87.2% |
| Debt Service | | | | | | | | | |
| Revenue | | 2,399,623 | | 2,248,540 | | 2,220,156 | | 28,384 | 93.7% |
| Expenses | | 2,397,082 | | 2,371,502 | | 2,401,599 | | 30,097 | 98.9% |
| Stormwater | | | | | | | | | |
| Revenue | | 357,000 | | 318,165 | | 303,663 | | 14,502 | 89.1% |
| Expenses | | 439,514 | | 292,148 | | 267,371 | | (24,777) | 66.5% |
| Fairview EDC | | | | | | | | | |
| Revenue | | 760,500 | | 896,747 | | 781,279 | | 115,468 | 117.9% |
| Expenses | | 707,300 | | 637,520 | | 439,535 | | (197,985) | 90.1% |
| Fairview CDC | | | | | | | | | |
| Revenue | | 760,500 | | 896,643 | | 781,255 | | 115,388 | 117.9% |
| Expenses | | 675,200 | | 531,762 | | 429,623 | | (102,139) | 78.8% |





Questions & Discussion

Steven Ventura, CFO