Town of Fairview

Monthly Financial Report

For the period June 30, 2024



Background

- Report is prepared for the following funds:
 - General Fund
 - Water & Sewer Fund
 - Solid Waste Fund
 - Debt service Fund
 - Stormwater Fund
 - Fairview EDC & CDC Funds
 - Hotel/Motel Tax Fund
- This report covers the ninth month of FY23-24 (or 75% of the budget)



General Fund - Revenues

- Revenue Collections for the ninth month:
 - \$10,450,910 or 93% of the total annual budget.
- Revenue Collection is \$666,411 more than last fiscal year.



General Fund - Expenditures

- Expenditures for the ninth month:
 - \$8,855,367 or 79% of the total annual budget.
- Expenditures are \$1,042,180 more last fiscal year.



General Fund Revenues June 2024 (75% of the Fiscal Year)

Revenues:

Property Taxes Sales & Use Taxes Mixed Beverage Tax Franchises **Licenses & Permits** Charges for Service Fines & Fees **Investment Income** Miscellaneous Transfer from Water & Sewer Fund Transfer from Stormwater Fund Transfer from Hotel/Motel Fund Transfer from Court Fund **Total Revenues**

| | Year to Date General Fund Revenues | | | | | | | | |
|----|------------------------------------|---------|-------------|---------|-----------|-----|----------------------------|---------------------|--|
| E | Budget | Curre | ent Year | Prio | or Year | Las | nnce vs. t Year (UF) | % Actual yr to Date | |
| F | Y 23-24 | June 24 | | June 23 | | | | | |
| \$ | 6,377,000 | \$ | 6,288,023 | \$ | 5,633,816 | \$ | 654,207 | 98.6% | |
| | 1,990,000 | | 1,608,424 | | 1,501,409 | | 107,015 | 80.8% | |
| | 100,000 | | 71,681 | | 76,738 | | (5,057) | 71.7% | |
| | 604,000 | | 396,379 | | 370,125 | | 26,254 | 65.6% | |
| | 317,200 | | 267,833 | | 657,261 | | (389,428) | 84.4% | |
| | 295,700 | | 308,102 | | 303,644 | | 4,458 | 104.2% | |
| | 370,600 | | 153,704 | | 224,621 | | (70,917) | 41.5% | |
| | 250,000 | | 682,815 | | 364,740 | | 318,075 | >100% | |
| | 116,700 | | 131,999 | | 110,195 | | 21,804 | 113.1% | |
| | 685,000 | | 513,750 | | 513,750 | | <u>-</u> | 75.0% | |
| | 37,600 | | 28,200 | | 28,200 | | <u>-</u> | 75.0% | |
| | 110,000 | | <u>-</u> | | <u>-</u> | | <u>-</u> | 0.0% | |
| | 15,000 | | <u>-</u> | | <u>-</u> | | <u>-</u> | 0.0% | |
| | \$ 11,268,800 | 9 | 510,450,910 | \$ | 9,784,499 | \$ | 666,411 | 92.7% | |



General Fund Expenditures June 2024 (75% of the Fiscal Year)

Expenditures:

Mayor & Council
Administration
Accounting
Town Secretary
Planning & Zoning
Police
Fire
Public Works
Inspections
Municipal Court
Parks & Recreation
Non-Departmental
Total Expenditures

| | | Yes | ar to Date C | General 1 | Fund Expen | ditures | | | |
|-----------|--------------|---------|--------------|-----------|------------|----------|----------------------------|---------------------------|--|
| В | Budget | Currer | nt Year | Prio | · Year | Las | ance vs. t Year (UF) | % Actual Spent yr to Date | |
| | Y 23-24 | June 24 | | June 23 | | <u> </u> | | | |
| \$ | 23,400 | \$ | 18,851 | \$ | 13,667 | \$ | (5,184) | 80.6% | |
| | 916,839 | | 628,970 | | 624,758 | | (4,212) | 68.6% | |
| | 706,751 | | 552,886 | | 502,974 | | (49,912) | 78.2% | |
| | 158,923 | | 117,933 | | 110,781 | | (7,152) | 74.2% | |
| | 185,943 | | 132,720 | | 125,642 | | (7,078) | 71.4% | |
| | 3,115,060 | | 2,374,313 | | 2,035,476 | | (338,837) | 76.2% | |
| | 4,445,379 | | 3,492,105 | | 3,188,734 | | (303,371) | 78.6% | |
| | 632,612 | | 372,029 | | 334,178 | | (37,851) | 58.8% | |
| | 275,061 | | 172,133 | | 193,695 | | 21,562 | 64.5% | |
| | 187,808 | | 151,403 | | 142,427 | | (8,976) | 80.6% | |
| | 86,399 | | 63,413 | | 124,017 | | 60,604 | 73.4% | |
| | 541,900 | | 778,611 | | 416,838 | | (361,773) | 143.7% | |
| \$ | 8 11,268,075 | \$ | 8,855,367 | \$ | 7,813,187 | \$ | (1,042,180) | 78.6% | |



Water and Sewer

- Revenue Collections for the ninth month:
 - \$6,167,886 or 66% of the total annual budget.
- Revenue Collections are \$756,176 more than last fiscal year.
- Water revenue increased by; \$297,817 and sewer revenue increased by \$435,453 as compared to last year at this time.
- Expenditures for the ninth month:
 - \$6,754,280 or 70% of the total annual budget.
- Expenditures are \$1,062,478 more than last fiscal year.



Utility Fund Revenues/Expenditures June 2024 (75% of the Fiscal Year)

Revenues:

Water Service
Sewer Service
Tower Lease
Investment Income
Miscellaneous
Transfers
Total Revenues

Expenses:

Water Department
Utilities
Sewer Department
Debt Service
General Fund Franchise Fee
Transfer to General Fund
Non-Departmental
Total Expenses

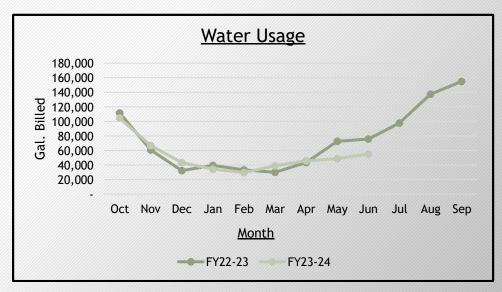
| | Year to I | Date Utility Fund Revenue | es | |
|--------------|--------------|---------------------------|-------------------------------------|------------------------|
| Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
| FY 23-24 | June 24 | June 23 | | |
| \$ 7,100,000 | \$ 4,207,470 | \$ 3,909,653 | \$ 297,817 | 59.3% |
| 2,000,000 | 1,684,520 | 1,249,067 | 435,453 | 84.2% |
| 200,500 | 149,276 | 148,976 | 300 | 74.5% |
| 10,000 | 24,456 | 18,696 | 5,760 | >100% |
| 86,000 | 87,164 | 70,318 | 16,846 | 101.4% |
| 20,000 | 15,000 | 15,000 | | 75.0% |
| \$ 9,416,500 | \$ 6,167,886 | \$ 5,411,710 | \$ 756,176 | 65.5% |
| | Year to Da | te Utility Fund Expenditu | ires | |

| Budget | Current Year | Prior Year | Variance vs. Last Year F/(UF) | % Actual yr to Date |
|--------------|--------------|--------------|-------------------------------------|------------------------|
| FY 23-24 | June 24 | June 23 | | |
| \$ 5,750,493 | \$ 4,098,340 | \$ 3,567,313 | \$ (531,027) | 72.3% |
| 252,607 | 193,413 | 152,504 | (40,909) | 76.6% |
| 1,942,943 | 1,351,067 | 812,291 | (538,776) | 69.5% |
| 880,303 | 480,051 | 588,275 | 108,224 | 54.5% |
| 345,000 | 255,000 | 258,750 | 3,750 | 73.9% |
| 340,000 | 258,750 | 255,000 | (3,750) | 76.1% |
| 260,900 | 117,660 | 57,669 | (59,991) | 45.1% |
| \$ 9,692,246 | \$ 6,754,280 | \$ 5,691,802 | \$ (1,062,478) | 69.7% |



Utility Billing Information

| Report Period | Active Accounts | New Utility Accounts | Monthly Billing Total | Monthly Gallons Billed (in 1,000's) |
|------------------|--------------------|-------------------------|--------------------------|--|
| | | | | |
| June 2023 | 3,992 | 26 | 698,853 | 75,707 |
| June 2024 | 4,012 | 39 | 544,186 | 55,071 |
| | | | | |
| Increase | | | | |
| (Decrease) | 20 | 13 | (154,667) | (20,636) |





Sales Tax Analysis

- Sales Tax Collections year to date-FY24 (Town, EDC and CDC):
 - \$3,580,348: This amount is an increase of \$211,213 or 6.3% from last FY at this time.
- Sales Tax Collections June 2024-April Sales (Town, EDC and CDC):
 - \$285,150: This amount is a decrease of \$44,227 or 13% less than June 2023.
- Sales Tax Collections July 2024-May Sales (Town, EDC and CDC):
 - \$363,500: This amount is a decrease of \$2,817 or <1% less than July 2023.



Sales Tax – 2% General Fund/EDC/CDC

| | FY2024 | FY2023 | FY2022 | FY2021 | FY2020 |
|-----------|------------------|------------------|--------------------------|------------------|------------------|
| | Oct 23 - Sept 24 | Oct 22 - Sept 23 | <u> Oct 21 - Sept 22</u> | Oct 20 - Sept 21 | Oct 19 - Sept 20 |
| October | 316,095 | 294,418 | 274,115 | 228,979 | 212,975 |
| November | 408,774 | 329,891 | 309,829 | 291,892 | 323,364 |
| December | 340,642 | 311,312 | 292,392 | 227,941 | 260,172 |
| January | 371,227 | 353,906 | 344,893 | 251,699 | 263,247 |
| February | 488,414 | 461,045 | 477,658 | 417,850 | 508,935 |
| March | 290,100 | 266,047 | 261,307 | 239,829 | 231,238 |
| April | 325,942 | 295,640 | 240,366 | 198,459 | 224,712 |
| May | 390,503 | 361,181 | 334,010 | 308,087 | 240,395 |
| June | 285,150 | 329,377 | 329,494 | 279,927 | 135,020 |
| July | 363,500 | 366,317 | 340,373 | 315,440 | 221,412 |
| August | | 368,131 | 349,430 | 362,625 | 291,739 |
| September | | <u>335,995</u> | <u>303,464</u> | <u>289,501</u> | 226,609 |
| Total | <u>3,580,348</u> | <u>4,073,260</u> | <u>3,857,331</u> | 3,412,229 | 3,139,810 |



Fund Summaries

| | Combined Revenue & Expenditure Report | | | | | |
|-------------------|---------------------------------------|----------------------|----------------------|--------------|-------------|--|
| | | | | Variance vs. | | |
| | D-14 | C | T 37 | Last Year | % Actual yr | |
| Calld Waste | Budget FY 23-24 | Current Year June 24 | Last Year June 23 | F/(UF) | to Date | |
| Solid Waste | | | | | | |
| Revenue | \$ 956,000 | \$ 711,475 | \$ 639,299 | \$ 72,176 | 74.4% | |
| Expenses | 953,450 | 651,440 | 619,747 | (31,693) | 68.3% | |
| Debt Service | | | | | | |
| Revenue | 2,464,115 | 2,280,972 | 2,138,259 | 142,713 | 92.6% | |
| Expenses | 2,465,364 | 1,878,184 | 1,868,821 | (9,363) | 76.2% | |
| Stormwater | | | | | | |
| Revenue | 375,000 | 1,098,733 | 286,716 | 812,017 | >100% | |
| Expenses | 368,631 | 1,225,814 | 241,879 | (983,935) | >100% | |
| Fairview EDC | | | | | | |
| Revenue | 1,030,000 | 879,471 | 804,724 | 74,747 | 85.4% | |
| Expenses | 936,300 | 464,031 | 409,197 | (54,834) | 49.6% | |
| Fairview CDC | | | | | | |
| Revenue | 1,030,000 | 876,187 | 803,922 | 72,265 | 85.1% | |
| Expenses | 892,200 | 438,035 | 369,508 | (68,527) | 49.1% | |
| Hotel / Motel Tax | | | | | | |
| Revenue | 215,000 | 170,630 | 157,306 | 13,324 | 79.4% | |
| Expenses | 118,700 | - | <u>-</u> | <u>.</u> | 0.0% | |





Questions & Discussion

Steven Ventura, CFO